

RFP-RH-21-014

Asphalt Art for Auburn Road

Gerken Paving, Inc.
9072 CR 424
Napoleon, OH 43545

Ennis-Flint, Inc.
4161 Piedmont Pkwy., Ste. 370
Greensboro, NC 27410

P.K. Contracting, Inc.
1965 Barrett Dr.
Troy, MI 48084

Firm Established:	1961	1976	1980
Years in Business:	60	45	41
Type of Organization	Individual	Corporation	Corporation
Years providing custom thermoplastic pavement markings	9 years.	Has been thermoplastic manufacturer in the United States for three decades. Has been supplying interconnected decorative markings since 2004 and supplied thousands of DecoMark interconnected preformed thermoplastic markings during that time.	P.K. Contracting is a certified installer of Ennis-Flint preformed Thermoplastic with over 40 years in the business.
How many clients with the type of service described?	35 plus. Installation of decorative crosswalks using various thermo plastic product.	Has produced custom interconnected preformed thermoplastic markings for hundreds of customers over the past 17 plus years. Will provide all the design, production and training.	They work on over 1,300 projects per year throughout the state of Michigan.
Provide client references.	Did not provide.	List provided.	List provided.
How many full-time employees?	150	584 in the United States	90
How many part-time employees?	200	0	150
Submit profiles of staff that will work with the City.	Engineers foreman, laborers.	Profiles submitted.	Profiles submitted.

Will company be able to perform all requested services with in-house staff.

Yes, with Ennis-Flint manufacturing the product.

They are a manufacturer and proposes to design and produce the required logos and to provide training for the City to install the logos. No subcontractors to be used.

Yes.

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<p>What is your lead time to produce custom markings to the City? How long will installation take?</p>	<p>6-8 weeks, less if manufacturer has availability.</p>	<p>Design process timeline will depend on the complexity of the drawings. Timely communication and approval are essential. Two weeks will be needed for design approval process based on moderately complex designs and timely approvals. Production of 20-25 marking will take approximately 4 weeks but could vary due to many factors such as complexity of designs, number of colors required, and any changes in quantities.</p>	<p>Per manufacturer, about a month. Installation of 20-25 symbols will take 2-3 days.</p>
<p>What is your billing procedures?</p>	<p>60 days from invoice.</p>	<p>Invoices are generated upon shipment of the product. Invoices are typically net 30, but Ennis-Flint would like to extend net 45 terms due to the complexity of this project.</p>	<p>Invoice for symbols installed at unit price.</p>
<p>Can you meet insurance requirements?</p>	<p>Yes</p>	<p>Yes</p>	<p>Yes</p>
<p>Description of Product</p>			
<p>6' Asphalt Art</p>	<p>\$2,950.00</p>	<p>No Bid</p>	<p>\$4,180.00</p>
<p>7' Asphalt Art</p>	<p>\$2,950.00</p>	<p>No Bid</p>	<p>\$4,180.00</p>
<p>Alternate Proposal Cost (Installation by City)</p>			
<p>6' Asphalt Art</p>	<p>\$1,830.00</p>	<p>\$1,500.00* see notes on cover page</p>	<p>N/A</p>
<p>7' Asphalt Art</p>	<p>\$1,830.00</p>	<p>\$1,500.00* see notes on cover page</p>	<p>N/A</p>

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List any exceptions/alternates	Price excludes maintenance of traffic, unit price reflects performing 20ea logos (min), One mobilization is included. Add \$5,000.00 additional mobilization. Bond, sales tax not included if required. See email included in response for additional material exceptions.	Exceptions listed are for existing conditions, sealer, touch-up material, Page 5 and Page 10. Please see response for complete exception details.	Cost may change due to complexity of design. Pricing above is based on applying 20-25 symbols. Pricing could change if quantities change. Delivery time could vary due to complexity of design.
Preferred Payment Method?	Check	ACH	Check