

REQUEST FOR PROPOSALS FOR LAWN MAINTENANCE AND WEED MOWING SERVICES - RFP-RH-11-017
PROPOSALS TABULATION

| NAME | Premier Professional Landscaping | Brantley Development LLC | D & W Services LLC |
|--|--|--|---|
| ADDRESS | Sterling Heights, MI | Westland, MI | Ortonville, MI |
| Years in Business | 4 years | 13 years | 8 years |
| Years providing mowing services | 4 years | 12 years | |
| Work w/ govt agencies in Ordinance Compl. | City of Dearborn-installation of sod | City of Warren, 2009 City of Dearborn, 2010-2011 City of Dearborn Hgts, 2010-2011 City of Flint | City of Rochester Hills-Ord compliance occupied lots, lawn maint & mowing Orion Twp-last 3 yrs |
| Work w/ govt agencies in ROW, detention basin and/or site distance/shoulder mowing | | All types of mowing, incl ROW, detention basin & site distance issues; capable of addressing any mowing issues causing a nuisance or safety concern | Orion Twp-safety path, etc. |
| Full Time Employees | 25 full time employees | 4 full time employees | 10 full time employees |
| Part Time Employees | 7 part time employees | 5 part time employees | 2 part time - office |
| Qualifications | Master gardeners and lawn maintenance crew | Minority owned & operated serving Detroit region since 1995; licensed & insured contractor, provding Michigan businesses & individuals w/ superior home improvement & landscape services | Ordinance compliance services for Orion Twp for past 3 yrs and 2 years with RH. |
| Experience | | In 2009 provided ordinance maint serv to Warren & weed abatement services to Flint. In 2010 similar services to Dearborn, Dearborn Hgts & VAAA and will continue in 2011 | Orion Twp and RH |
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| ADDRESS | Sterling Heights, MI | Westland, MI | Ortonville, MI |
| Supervision | D Taylor - owner W Brown - Foreman E Lamplain - Supervisor | S Brantley - owner D Brantley - co-owner T Houstin - field supervisor | D Graves - Operation Manager J Graves - VP Operations D Graves - Foreman |
| Subcontractors | NA | None | NA |
| Client References | Meadowgrove Villa Condo Assn Chene Park Jenkins Construction Shenandoah Country Club Hope United Methodist Church | City of Dearborn Neighborhood Services City of Flint City of Warren Valley Area Agency on Aging City of Dearborn Heights | Rochester Hills Orion Twp Oxford Twp Bills Barber Shop - Pontiac Kathy Calcaterra - Clarkston Steve Sanger - Clarkston |
| Equipment List | 4 trucks, 3 trailers, 5 riding mowers, 12 walk behind mowers, 16 weed wackers, 10 backpack blowers, 8 edgers | 4 trailers, 4 zero turn mowers, 4 walk behind mowers, 2 push mowers, 6 trimmers, 1 edger, 4 trucks, 1 Tahoe, 10 backpack blowers, 5 GPS | 3 Exmarks, John Deere, Bob Ransome, 2 Dixie Choppers, Tractor, Button, 6 string trimmers, 2 back blowers, 1 wheeled blower, dump truck, 3 trucks, 3 trailers, dump trailer |
| Available to begin work | Immediately | As soon as property location is provided | May 1st; sooner if needed |
| Subcontractors | N/A | None | N/A |
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| ADDRESS | Sterling Heights, MI | Westland, MI | Ortonville, MI |
| Work Plan | Work performed within 20 hrs. Work plan and schedules shall be completed according to specifications of contract outlined in proposal. Any request by City to modify the work plan can be accomodated. | Provide grass, weed cutting & debris removal; respond to all City requests; will cut, trim, remove debris per scope of services; assign one mowing crew to City during entire mowing season, 2nd crew is available for assistance; crews will route all properties using GPS & provide services as needed. | Receive notification by 5 pm; have services returned in 24/48 hours. |
| Insurance Requirements | Yes | Yes | Yes |
| Exceptions | NA | None | |
| Additional Comments | NA | None | |
| COST PROPOSAL: | | | |
| PART A: Ordinance Compliance (Bldg Dept) | | | |
| Year 2011 | | | |
| 1 to 100 feet in depth | \$.22 per lf | \$.65 per lf | \$.7074 per lf |
| Over 100 feet-200 feet in depth | \$.37 per lf | \$.82 per lf | \$.8999 per lf |
| Over 200 feet-300 feet in depth | \$.52 per lf | \$.85 per lf | \$.8999 per lf |
| Over 300 feet-400 feet in depth | \$.67 per lf | \$.87 per lf | \$.8888 per lf |
| Acreage rate at \$ _____ per acre | \$.48 per acre | \$.52 per acre | \$.57 per acre |
| Year 2012 | | | |
| 1 to 100 feet in depth | \$.22 per lf | \$.65 per lf | \$.7075 per lf |
| Over 100 feet-200 feet in depth | \$.37 per lf | \$.82 per lf | \$.8999 per lf |
| Over 200 feet-300 feet in depth | \$.52 per lf | \$.85 per lf | \$.8999 per lf |
| Over 300 feet-400 feet in depth | \$.67 per lf | \$.87 per lf | \$.8888 per lf |
| Acreage rate at \$ _____ per acre | \$.48 per acre | \$.52 per acre | \$.57 per acre |

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| NAME | Premier Professional Landscaping | Brantley Development LLC | D & W Services LLC |
|-----------------------------------|----------------------------------|--------------------------|--------------------|
| ADDRESS | Sterling Heights, MI | Westland, MI | Ortonville, MI |
| Year 2013 | | | |
| 1 to 100 feet in depth | \$.22 per lf | \$.67 per lf | \$.7065 per lf |
| Over 100 feet-200 feet in depth | \$.37 per lf | \$.84 per lf | \$.9051 per lf |
| Over 200 feet-300 feet in depth | \$.52 per lf | \$.87 per lf | \$.9051 per lf |
| Over 300 feet-400 feet in depth | \$.67 per lf | \$.89 per lf | \$.9042 per lf |
| Acreage rate at \$ _____ per acre | \$.48 per acre | \$53 per acre | \$55 per acre |
| Year 2014 | | | |
| 1 to 100 feet in depth | \$.22 per lf | \$.67 per lf | \$.7065 per lf |
| Over 100 feet-200 feet in depth | \$.37 per lf | \$.84 per lf | \$.9051 per lf |
| Over 200 feet-300 feet in depth | \$.52 per lf | \$.87 per lf | \$.905 per lf |
| Over 300 feet-400 feet in depth | \$.67 per lf | \$.89 per lf | \$.9042 per lf |
| Acreage rate at \$ _____ per acre | \$.48 per acre | \$53 per acre | \$56 per acre |
| Year 2015 | | | |
| 1 to 100 feet in depth | \$.22 per lf | \$.67 per lf | \$.7075 per lf |
| Over 100 feet-200 feet in depth | \$.37 per lf | \$.84 per lf | \$.9051 per lf |
| Over 200 feet-300 feet in depth | \$.52 per lf | \$.87 per lf | \$.9051 per lf |
| Over 300 feet-400 feet in depth | \$.67 per lf | \$.89 per lf | \$.905 per lf |
| Acreage rate at \$ _____ per acre | \$.48 per acre | \$53 per acre | \$58 per acre |

REQUEST FOR PROPOSALS FOR LAWNMAINTENANCE AND WEED MOWING SERVICES - RFP-RH-11-017
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| NAME | Louie's Landscaping Inc. | Kleen Kut | Carter's Lawn Care & Snow Removal |
|---|---|--|--|
| ADDRESS | Brownstown, MI | Gilbertsville, KY | Eastpointe, MI |
| Years in Business | 10 years | 24 years | 4 years |
| Years providing mowing services | 10 years | 24 years | 4 years |
| Work w/ govt agencies in Ordinance Compl. | City of Wayne, City of Brownstown, City of Southfield, City of Taylor, City of Trenton. Specialize in this field of work. | Rochester Hills, Orion Twp, Waterford Twp, Shelby Twp | Snow removal for City of Warren and Macomb County |
| Work w/ govt agencies in ROW, detention basin and/or site distance/shoulder mowing | Past 8 yrs working with different govt agencies in this field | Rochester Hills, Orion Twp, Waterford Twp, Shelby Twp | Paynes Landscaping |
| Full Time Employees | 12 full time employees | 3 full time employees | 10 full time employees |
| Part Time Employees | 4 part time employees | As needed | 8 part time employees |
| Qualifications | Over 10 yrs exp; 6 trucks, 8 trailers and lots of mowing equipment, tractors, zero turns, brush hogs, weed whips, etc. | Has provided these services to RH and other municipalities since 1987 | Number of year experiences and a dedicated work force |
| Experience | 10 years - references and documents as proof. Worked with 6 different govt agencies over past 10 years | | Over 4 years experience in commercial mowing |
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| | | | |
|-------------------------|---|--|--|
| NAME | Louie's Landscaping Inc. | Kleen Kut | Carter's Lawn Care & Snow Removal |
| ADDRESS | Brownstown, MI | Gilbertsville, KY | Eastpointe, MI |
| Supervision | L Orleans - 10 yrs exp T Fraiser - 4 yrs exp J Cabira - 18 yrs exp E Orleans - 8 yrs exp | B Watkins - 24 yrs exp with company J Kennaugh - 5 yrs exp inclding equipmt maintenance and operations J Watkins - accting & bookkeeping-18 yrs | Anthony Carter |
| Subcontractors | None | None | |
| Client References | Brownstown Economic Development City of Taylor City of Trenton City of Taylor City of Southfield City of Ypsilanti City of Brownstown Parks & Rec Woodhaven School District/McDonald's | City of Rochester Hills Orion Township Metro Property Mgt L & R Homes CRA Services | Northwest Manor Beal Group A.F.G. Best Academy |
| Equipment List | 7 trucks, dump, 2 loaders, 3 straight blades, 2 V blades, 2 pusher boxes, 2 Grizzly Atv's w/ plows, 8 zero turns, 2 dump trailers, 4 landscape trailers, enclosed trailers, finish mower, 2 tractor cutters, 3 walk behind mowers, numerous weed whips, blowers & other equipmt | 4 tractors, 7 FC cutters, 2 woods Rd, rotary and finish mowers, 4 trucks, 5 trailers | 3 Bobcat riders, 4 Exmark riders, several weed wackers. 12 members will be dedicated to this project |
| Available to begin work | | May 1st | ASAP |
| Subcontractors | None | None | |

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| NAME | Louie's Landscaping Inc. | Kleen Kut | Carter's Lawn Care & Snow Removal |
|---|---|--|--|
| ADDRESS | Brownstown, MI | Gilbertsville, KY | Eastpointe, MI |
| Work Plan | Two trucks & two trailers dedicated to RH - 6 days a week. Would leave Brownstown at 7 am and be in RH at 8 am, ready to work all day, 6 days a wk. | Section by section inspection, wk schedules service by section w/ oldest & heaviest growth first, photo before & after, wkly billings. For bike path, shoulder mowing & retention ponds, bilings submitted upon completion. Equipment is dispatched to 6 areas in City and employees given open order to mow all property in need. | Work will begin between 6-8 am on weekdays. A certain area will be done on the day chosen. |
| Insurance Requirements | Yes | Yes | Yes |
| Exceptions | None | | |
| Additional Comments | Would like opportunity to work with RH and prove themselves. | | |
| COST PROPOSAL: | | | |
| PART A: Ordinance Compliance (Bldg Dept) | | | |
| Year 2011 | | | |
| 1 to 100 feet in depth | \$.68 per lf | \$.77 per lf | \$35.00 per lf |
| Over 100 feet-200 feet in depth | \$.88 per lf | \$.99 per lf | \$80.00 per lf |
| Over 200 feet-300 feet in depth | \$.88 per lf | \$.99 per lf | \$100.00 per lf |
| Over 300 feet-400 feet in depth | \$.88 per lf | \$.99 per lf | \$175.00 per lf |
| Acreage rate at \$ _____ per acre | \$55 per acre | \$62.14 per acre | \$250.00 per acre |
| Year 2012 | | | |
| 1 to 100 feet in depth | \$.68 per lf | \$.79 per lf | \$35.00 per lf |
| Over 100 feet-200 feet in depth | \$.88 per lf | \$1.01 per lf | \$80.00 per lf |
| Over 200 feet-300 feet in depth | \$.88 per lf | \$1.01 per lf | \$100.00 per lf |
| Over 300 feet-400 feet in depth | \$.88 per lf | \$1.01 per lf | \$175.00 per lf |
| Acreage rate at \$ _____ per acre | \$55 per acre | \$63.40 per acre | \$250.00 per acre |

