



JDE EQUIPMENT COMPANY

6/18/2010



JOHN DEERE

ATTACHMENT B ADDITIONAL MACHINES

MACHINE AND OPTION/ATTACHMENT PRICING

STATE OF MICHIGAN REQUEST FOR PROPOSAL NO. 0710200092

MAKE	MODEL	DESCRIPTION	DISCOUNT OFF OF LIST PRICE
JOHN DEERE	310J	BACKHOE	39.00%
JOHN DEERE	310SJ	BACKHOE	39.00%
JOHN DEERE	310SJ TMC	BACKHOE	39.00%
JOHN DEERE	410J	BACKHOE	37.00%
JOHN DEERE	410J TMC	BACKHOE	37.00%
JOHN DEERE	710J	BACKHOE	35.50%
JOHN DEERE	444K	WHEEL LOADER	30.00%
JOHN DEERE	524K	WHEEL LOADER	35.00%
JOHN DEERE	544K	WHEEL LOADER	34.00%
JOHN DEERE	624K	WHEEL LOADER	36.00%
JOHN DEERE	644K	WHEEL LOADER	32.00%
JOHN DEERE	724K	WHEEL LOADER	35.00%
JOHN DEERE	670G	MOTOR GRADER	32.00%
JOHN DEERE	672G	MOTOR GRADER	32.00%
JOHN DEERE	770G	MOTOR GRADER	33.00%
JOHN DEERE	772G	MOTOR GRADER	33.00%
JOHN DEERE	870G	MOTOR GRADER	36.00%
JOHN DEERE	872G	MOTOR GRADER	36.00%
JOHN DEERE	450J	DOZER	24.00%
JOHN DEERE	550J	DOZER	24.00%
JOHN DEERE	650J	DOZER	25.00%
JOHN DEERE	75D	EXCAVATOR	28.00%
JOHN DEERE	85D	EXCAVATOR	28.00%
JOHN DEERE	120D	EXCAVATOR	19.00%
JOHN DEERE	135D	EXCAVATOR	28.00%
JOHN DEERE	160D	EXCAVATOR	30.00%
JOHN DEERE	190DW	WHEELED EXCAVATOR	42.00%
JOHN DEERE	200D	EXCAVATOR	32.00%
JOHN DEERE	220DW	WHEELED EXCAVATOR	42.00%
JOHN DEERE	225D	EXCAVATOR	32.00%
JOHN DEERE	240D	EXCAVATOR	31.00%
JOHN DEERE	313	SKID STEER LOADER	22.00%
JOHN DEERE	315	SKID STEER LOADER	22.00%

Contract No. 071B1300116



JOHN DEERE	318D	SKID STEER LOADER	22.00%
JOHN DEERE	320D	SKID STEER LOADER	22.00%
JOHN DEERE	326D	SKID STEER LOADER	22.00%
JOHN DEERE	328D	SKID STEER LOADER	22.00%
JOHN DEERE	332D	SKID STEER LOADER	22.00%
JOHN DEERE	319D	COMPACT TRACK LOADER	17.00%
JOHN DEERE	323D	COMPACT TRACK LOADER	17.00%
JOHN DEERE	329D	COMPACT TRACK LOADER	17.00%
JOHN DEERE	333D	COMPACT TRACK LOADER	17.00%
JOHN DEERE	17D	COMPACT EXCAVATOR	16.00%
JOHN DEERE	27D	COMPACT EXCAVATOR	16.00%
JOHN DEERE	35D	COMPACT EXCAVATOR	16.00%
JOHN DEERE	50D	COMPACT EXCAVATOR	16.00%
JOHN DEERE	60D	COMPACT EXCAVATOR	16.00%
JOHN DEERE	244J	COMPACT LOADER	17.00%
JOHN DEERE	110 B/H	COMPACT BACKHOE	14.00%
JOHN DEERE	ALL	WORKSITE PRO ATTACHMENTS	14.00%

NOTE 1: THESE DISCOUNT PERCENTAGES APPLY TO MACHINES AND ALL OPTIONS/ATTACHMENTS COMING FROM JOHN DEERE.

NOTE 2: THESE DISCOUNT PERCENTAGES CAN ALSO BE USED TO MODIFY THE OTHER MACHINES SPECIFICALLY QUOTED IN THIS RFP SHOULD YOU DECIDE TO CHANGE OPTIONS/ATTACHMENTS.

NOTE 3: THESE DISCOUNT PERCENTAGES INCLUDE ALL FREIGHT, PREP AND DELIVERY COSTS