

REQUEST FOR PROPOSALS FOR LAWN MAINTENANCE AND WEED MOWING SERVICES - RFP-RH-11-017
PROPOSALS TABULATION

NAME	Premier Professional Landscaping	Brantley Development LLC	D & W Services LLC
ADDRESS	Sterling Heights, MI	Westland, MI	Ortonville, MI
Years in Business	4 years	13 years	8 years
Years providing mowing services	4 years	12 years	
Work w/ govt agencies in Ordinance Compl.	City of Dearborn-installation of sod	City of Warren, 2009 City of Dearborn, 2010-2011 City of Dearborn Hgts, 2010-2011 City of Flint	City of Rochester Hills-Ord compliance occupied lots, lawn maint & mowing Orion Twp-last 3 yrs
Work w/ govt agencies in ROW, detention basin and/or site distance/shoulder mowing		All types of mowing, incl ROW, detention basin & site distance issues; capable of addressing any mowing issues causing a nuisance or safety concern	Orion Twp-safety path, etc.
Full Time Employees	25 full time employees	4 full time employees	10 full time employees
Part Time Employees	7 part time employees	5 part time employees	2 part time - office
Qualifications	Master gardeners and lawn maintenance crew	Minority owned & operated serving Detroit region since 1995; licensed & insured contractor, providing Michigan businesses & individuals w/ superior home improvement & landscape services	Ordinance compliance services for Orion Twp for past 3 yrs and 2 years with RH.
Experience		In 2009 provided ordinance maint serv to Warren & weed abatement services to Flint. In 2010 similar services to Dearborn, Dearborn Hgts & VAAA and will continue in 2011	Orion Twp and RH

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ADDRESS	Sterling Heights, MI	Westland, MI	Ortonville, MI
Supervision	D Taylor - owner W Brown - Foreman E Lamplain - Supervisor	S Brantley - owner D Brantley - co-owner T Houstin - field supervisor	D Graves - Operation Manager J Graves - VP Operations D Graves - Foreman
Subcontractors	NA	None	NA
Client References	Meadowgrove Villa Condo Assn Chene Park Jenkins Construction Shenandoah Country Club Hope United Methodist Church	City of Dearborn Neighborhood Services City of Flint City of Warren Valley Area Agency on Aging City of Dearborn Heights	Rochester Hills Orion Twp Oxford Twp Bills Barber Shop - Pontiac Kathy Calcaterra - Clarkston Steve Sanger - Clarkston
Equipment List	4 trucks, 3 trailers, 5 riding mowers, 12 walk behind mowers, 16 weed wackers, 10 backpack blowers, 8 edgers	4 trailers, 4 zero turn mowers, 4 walk behind mowers, 2 push mowers, 6 trimmers, 1 edger, 4 trucks, 1 Tahoe, 10 backpack blowers, 5 GPS	3 Exmarks, John Deere, Bob Ransome, 2 Dixie Choppers, Tractor, Button, 6 string trimmers, 2 back blowers, 1 wheeled blower, dump truck, 3 trucks, 3 trailers, dump trailer
Available to begin work	Immediately	As soon as property location is provided	May 1st; sooner if needed
Subcontractors	N/A	None	N/A

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Work Plan	Work performed within 20 hrs. Work plan and schedules shall be completed according to specifications of contract outlined in proposal. Any request by City to modify the work plan can be accomodated.	Provide grass, weed cutting & debris removal; respond to all City requests; will cut, trim, remove debris per scope of services; assign one mowing crew to City during entire mowing season, 2nd crew is available for assistance; crews will route all properties using GPS & provide services as needed.	Receive notification by 5 pm; have services returned in 24/48 hours.
Insurance Requirements	Yes	Yes	Yes
Exceptions	NA	None	
Additional Comments	NA	None	
COST PROPOSAL:			
PART A: Ordinance Compliance (Bldg Dept)			
Year 2011			
1 to 100 feet in depth	\$.22 per lf	\$.65 per lf	\$.7074 per lf
Over 100 feet-200 feet in depth	\$.37 per lf	\$.82 per lf	\$.8999 per lf
Over 200 feet-300 feet in depth	\$.52 per lf	\$.85 per lf	\$.8999 per lf
Over 300 feet-400 feet in depth	\$.67 per lf	\$.87 per lf	\$.8888 per lf
Acreage rate at \$_____ per acre	\$.48 per acre	\$52 per acre	\$57 per acre
Year 2012			
1 to 100 feet in depth	\$.22 per lf	\$.65 per lf	\$.7075 per lf
Over 100 feet-200 feet in depth	\$.37 per lf	\$.82 per lf	\$.8999 per lf
Over 200 feet-300 feet in depth	\$.52 per lf	\$.85 per lf	\$.8999 per lf
Over 300 feet-400 feet in depth	\$.67 per lf	\$.87 per lf	\$.8888 per lf
Acreage rate at \$_____ per acre	\$.48 per acre	\$52 per acre	\$57 per acre

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ADDRESS	Sterling Heights, MI	Westland, MI	Ortonville, MI
Year 2013			
1 to 100 feet in depth	\$.22 per lf	\$.67 per lf	\$.7065 per lf
Over 100 feet-200 feet in depth	\$.37 per lf	\$.84 per lf	\$.9051 per lf
Over 200 feet-300 feet in depth	\$.52 per lf	\$.87 per lf	\$.9051 per lf
Over 300 feet-400 feet in depth	\$.67 per lf	\$.89 per lf	\$.9042 per lf
Acreage rate at \$_____ per acre	\$.48 per acre	\$.53 per acre	\$.55 per acre
Year 2014			
1 to 100 feet in depth	\$.22 per lf	\$.67 per lf	\$.7065 per lf
Over 100 feet-200 feet in depth	\$.37 per lf	\$.84 per lf	\$.9051 per lf
Over 200 feet-300 feet in depth	\$.52 per lf	\$.87 per lf	\$.905 per lf
Over 300 feet-400 feet in depth	\$.67 per lf	\$.89 per lf	\$.9042 per lf
Acreage rate at \$_____ per acre	\$.48 per acre	\$.53 per acre	\$.56 per acre
Year 2015			
1 to 100 feet in depth	\$.22 per lf	\$.67 per lf	\$.7075 per lf
Over 100 feet-200 feet in depth	\$.37 per lf	\$.84 per lf	\$.9051 per lf
Over 200 feet-300 feet in depth	\$.52 per lf	\$.87 per lf	\$.9051 per lf
Over 300 feet-400 feet in depth	\$.67 per lf	\$.89 per lf	\$.905 per lf
Acreage rate at \$_____ per acre	\$.48 per acre	\$.53 per acre	\$.58 per acre
PART B: ROW, Detention Basin & Site Distance (DPS)			
Year 2011			
ROW Mowing	\$.071 per lf	\$.34 per lf	\$.07823 per lf
Detention Basin Mowing	\$.0019 per sq ft	\$.0040 per sq ft	\$.00249 per sq ft
Additional Mowing for site distances	\$.071 per lf	\$.34 per lf	\$.076 per lf

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NAME	Premier Professional Landscaping	Brantley Development LLC	D & W Services LLC
ADDRESS	Sterling Heights, MI	Westland, MI	Ortonville, MI
Year 2012			
ROW Mowing	\$.071 per lf	\$.36 per lf	\$.07843 per lf
Detention Basin Mowing	\$.0019 per sq ft	\$.0040 per sq ft	\$.00249 per sq ft
Additional Mowing for site distances	\$.071 per lf	\$.36 per lf	\$.076 per lf
Year 2013			
ROW Mowing	\$.071 per lf	\$.36 per lf	\$.08000 per lf
Detention Basin Mowing	\$.0019 per sq ft	\$.0044 per sq ft	\$.00253 per sq ft
Additional Mowing for site distances	\$.071 per lf	\$.36 per lf	\$.075 per lf
Year 2014			
ROW Mowing	\$.071 per lf	\$.36 per lf	\$.07999 per lf
Detention Basin Mowing	\$.0019 per sq ft	\$.0044 per sq ft	\$.00258 per sq
Additional Mowing for site distances	\$.071 per lf	\$.36 per lf	\$.074 per lf
Year 2015			
ROW Mowing	\$.071 per lf	\$.36 per lf	\$.8123 per lf
Detention Basin Mowing	\$.0019 per sq ft	\$.0044 per sq ft	\$.00255 per sq ft
Additional Mowing for site distances	\$.071 per lf	\$.36 per lf	\$.080 per lf

REQUEST FOR PROPOSALS FOR LAWNMAINTENANCE AND WEED MOWING SERVICES - RFP-RH-11-017
PROPOSALS TABULATION

NAME	Louie's Landscaping Inc.	Kleen Kut	Carter's Lawn Care & Snow Removal
ADDRESS	Brownstown, MI	Gilbertsville, KY	Eastpointe, MI
Years in Business	10 years	24 years	4 years
Years providing mowing services	10 years	24 years	4 years
Work w/ govt agencies in Ordinance Compl.	City of Wayne, City of Brownstown, City of Southfield, City of Taylor, City of Trenton. Specialize in this field of work.	Rochester Hills, Orion Twp, Waterford Twp, Shelby Twp	Snow removal for City of Warren and Macomb County
Work w/ govt agencies in ROW, detention basin and/or site distance/shoulder mowing	Past 8 yers working with different govt agencies in this field	Rochester Hills, Orion Twp, Waterford Twp, Shelby Twp	Paynes Landscaping
Full Time Employees	12 full time employees	3 full time employees	10 full time employees
Part Time Employees	4 part time employees	As needed	8 part time employees
Qualifications	Over 10 yrs exp; 6 trucks, 8 trailers and lots of mowing equipment, tractors, zero turns, brush hogs, weed whips, etc.	Has provided these services to RH and other municipalities since 1987	Number of year experiences and a dedicated work force
Experience	10 years - references and documents as proof. Worked with 6 different govt agencies over past 10 years		Over 4 years experience in commercial mowing

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NAME	Louie's Landscaping Inc.	Kleen Kut	Carter's Lawn Care & Snow Removal
ADDRESS	Brownstown, MI	Gilbertsville, KY	Eastpointe, MI
Supervision	L Orleans - 10 yrs exp T Fraiser - 4 yrs exp J Cabira - 18 yrs exp E Orleans - 8 yrs exp	B Watkins - 24 yrs exp with company J Kennaugh - 5 yrs exp inclding equipmt maintenance and operations J Watkins - accting & bookkeeping-18 yrs	Anthony Carter
Subcontractors	None	None	
Client References	Brownstown Economic Development City of Taylor City of Trenton City of Taylor City of Southfield City of Ypsilanti City of Brownstown Parks & Rec Woodhaven School District/McDonald's	City of Rochester Hills Orion Township Metro Property Mgt L & R Homes CRA Services	Northwest Manor Beal Group A.F.G. Best Academy
Equipment List	7 trucks, dump, 2 loaders, 3 straight blades, 2 V blades, 2 pusher boxes, 2 Grizzly Atv's w/ plows, 8 zero turns, 2 dump trailers, 4 landscape trailers, enclosed trailers, finish mower, 2 tractor cutters, 3 walk behind mowers, numerous weed whips, blowers & other equipmt	4 tractors, 7 FC cutters, 2 woods Rd, rotary and finish mowers, 4 trucks, 5 trailers	3 Bobcat riders, 4 Exmark riders, several weed wackers. 12 members will be dedicated to this project
Available to begin work		May 1st	ASAP
Subcontractors	None	None	

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ADDRESS	Brownstown, MI	Gilbertsville, KY	Eastpointe, MI
Work Plan	Two trucks & two trailers dedicated to RH - 6 days a week. Would leave Brownstown at 7 am and be in RH at 8 am, ready to work all day, 6 days a wk.	Section by section inspection, wk schedules service by section w/ oldest & heaviest growth first, photo before & after, wkly billings. For bike path, shoulder mowing & retention ponds, bilings submitted upon completion. Equipment is dispatched to 6 areas in City and employees given open order to mow all property in need.	Work will begin between 6-8 am on weekdays. A certain area will be done on the day chosen.
Insurance Requirements	Yes	Yes	Yes
Exceptions	None		
Additional Comments	Would like opportunity to work with RH and prove themselves.		
COST PROPOSAL:			
PART A: Ordinance Compliance (Bldg Dept)			
Year 2011			
1 to 100 feet in depth	\$.68 per lf	\$.77 per lf	\$35.00 per lf
Over 100 feet-200 feet in depth	\$.88 per lf	\$.99 per lf	\$80.00 per lf
Over 200 feet-300 feet in depth	\$.88 per lf	\$.99 per lf	\$100.00 per lf
Over 300 feet-400 feet in depth	\$.88 per lf	\$.99 per lf	\$175.00 per lf
Acreage rate at \$_____ per acre	\$55 per acre	\$62.14 per acre	\$250.00 per acre
Year 2012			
1 to 100 feet in depth	\$.68 per lf	\$.79 per lf	\$35.00 per lf
Over 100 feet-200 feet in depth	\$.88 per lf	\$1.01 per lf	\$80.00 per lf
Over 200 feet-300 feet in depth	\$.88 per lf	\$1.01 per lf	\$100.00 per lf
Over 300 feet-400 feet in depth	\$.88 per lf	\$1.01 per lf	\$175.00 per lf
Acreage rate at \$_____ per acre	\$55 per acre	\$63.40 per acre	\$250.00 per acre

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ADDRESS	Brownstown, MI	Gilbertsville, KY	Eastpointe, MI
PART B: ROW, Detention Basin & Site Distance (DPS)			
Year 2011			
ROW Mowing	\$.78 per lf	\$.084 per lf	\$35.00 per lf
Detention Basin Mowing	\$.0012 per sq ft	\$.0026 per sq ft	\$12.00 per sq ft
Additional Mowing for site distances	\$.78 per lf	\$.084 per lf	\$35.00 per lf
Year 2012			
ROW Mowing	\$.78 per lf	\$.086 per lf	\$35.00 per lf
Detention Basin Mowing	\$.0012 per sq ft	\$.0027 per sq ft	\$12.00 per sq ft
Additional Mowing for site distances	\$.78 per lf	\$.086 per lf	\$35.00 per lf
Year 2013			
ROW Mowing	\$.78 per lf	\$.088 per lf	\$35.00 per lf
Detention Basin Mowing	\$.0012 per sq ft	\$.0028 per sq ft	\$12.00 per sq ft
Additional Mowing for site distances	\$.78 per lf	\$.088 per lf	\$35.00 per lf
Year 2014			
ROW Mowing	\$.78 per lf	\$.090 per lf	\$35.00 per lf
Detention Basin Mowing	\$.0012 per sq ft	\$.0029 per sq ft	\$12.00 per sq ft
Additional Mowing for site distances	\$.78 per lf	\$.090 per lf	\$35.00 per lf
Year 2015			
ROW Mowing	\$.78 per lf	\$.092 per lf	\$35.00 per lf
Detention Basin Mowing	\$.0012 per sq ft	\$.0030 per sq ft	\$12.00 per sq ft
Additional Mowing for site distances	\$.78 per lf	\$.092 per lf	\$35.00 per lf

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COST PROPOSALS WITH QUANTITIES

NAME	Premier Prof	Brantley Developmt	D & W Services	Louie's Landscaping	Kleen Kut	Carter's Lawn
PART B - ROW, Detention Pond and Site Distance/Shoulder Mowing (DPS)						
Year 2011						
ROW Mowing	\$13,275.00	\$63,570.00	\$14,627.00	\$145,838.00	\$15,705.00	\$6,544,020.00
Detention Basin Mowing	\$4,680.00	\$9,853.00	\$6,134.00	\$2,956.00	\$6,404.00	\$29,559,816.00
Additional Mowing for Site Distance	\$24,395.00	\$116,821.00	\$26,113.00	\$268,000.00	\$28,862.00	\$12,025,650.00
Total for 2011	\$42,350.00	\$190,244.00	\$46,874.00	\$416,794.00	\$50,971.00	\$48,129,486.00
Year 2012						
ROW Mowing	\$13,275.00	\$67,310.00	\$14,627.00	\$145,838.00	\$16,079.00	\$6,544,020.00
Detention Basin Mowing	\$4,680.00	\$9,853.00	\$6,134.00	\$2,956.00	\$6,651.00	\$29,559,816.00
Additional Mowing for Site Distance	\$24,395.00	\$123,692.00	\$26,113.00	\$268,000.00	\$29,549.00	\$12,025,650.00
Total for 2012	\$42,350.00	\$200,855.00	\$46,874.00	\$416,794.00	\$52,279.00	\$48,129,486.00
Year 2013						
ROW Mowing	\$13,275.00	\$67,310.00	\$14,958.00	\$145,838.00	\$16,453.00	\$6,544,020.00
Detention Basin Mowing	\$4,680.00	\$10,839.00	\$6,232.00	\$2,956.00	\$6,897.00	\$29,559,816.00
Additional Mowing for Site Distance	\$24,395.00	\$123,692.00	\$25,769.00	\$268,000.00	\$30,236.00	\$12,025,650.00
Total for 2013	\$42,350.00	\$201,841.00	\$46,959.00	\$416,794.00	\$53,586.00	\$48,129,486.00
Year 2014						
ROW Mowing	\$13,275.00	\$67,310.00	\$14,956.00	\$145,838.00	\$16,827.00	\$6,544,020.00
Detention Basin Mowing	\$4,680.00	\$10,839.00	\$6,355.00	\$2,956.00	\$7,144.00	\$29,559,816.00
Additional Mowing for Site Distance	\$24,395.00	\$123,692.00	\$25,426.00	\$268,000.00	\$30,923.00	\$12,025,650.00
Total for 2014	\$42,350.00	\$201,841.00	\$46,737.00	\$416,794.00	\$54,894.00	\$48,129,486.00
Year 2015						
ROW Mowing	\$13,275.00	\$67,310.00	\$151,877.00	\$145,838.00	\$17,201.00	\$6,544,020.00
Detention Basin Mowing	\$4,680.00	\$10,839.00	\$6,281.00	\$2,956.00	\$7,390.00	\$29,559,816.00
Additional Mowing for Site Distance	\$24,395.00	\$123,692.00	\$27,487.00	\$268,000.00	\$31,610.00	\$12,025,650.00
Total for 2015	\$42,350.00	\$201,841.00	\$185,645.00	\$416,794.00	\$56,201.00	\$48,129,486.00
Total for 5 years						
	\$211,750.00	\$996,622.00	\$373,089.00	\$2,083,970.00	\$267,931.00	\$240,647,430.00