



City of Rochester Hills
AGENDA SUMMARY
FINANCIAL ITEMS

1000 Rochester Hills Dr.
Rochester Hills, MI 48309
248.656.4630
www.rochesterhills.org

Legislative File No: 2016-0420 Version 2

TO: Mayor and City Council Members
FROM: Sean Canto, Fire Chief
DATE: January 23, 2017
SUBJECT: Fitness Equipment Fire Stations 1, 2, 3, 4, and 5

REQUEST:

City Council is requested to authorize an increase to the purchase of the various fitness equipment for the fire stations in the amount of \$ 600.00 for a new not-to-exceed amount of \$48,294.61 to Direct Fitness Solutions, LLC, Mundelein, Illinois.

REASON FOR PURCHASE:

City Council authorized award for the purchase of this equipment at their October 24, 2016 meeting. When the order was delivered it was discovered that two (2) workout benches were not accounted for in the order and are needed. An increase to the purchase order is needed from City Council in order to purchase the additional workout benches.

The City issued Requests for Proposals for various pieces of fitness equipment for the fire stations. Seven (7) proposal responses were received and evaluated by fire department staff. Of the responses received, Direct Fitness provided the best value proposal based on the costs proposed and equipment proposed. Award is recommended to Direct Fitness as the best value proposer, based on their qualifications and experience, preventative maintenance program offerings, providing pricing/equipment for each item specified meeting City specifications, and overall lowest cost proposal.

A firefighter is just like an athlete being they must be properly equipped, skilled at what they do, and mentally and physically fit for the demands of their jobs. The sudden, intense energy demand that is needed to fight a fire is what puts the firefighter who is not in good physical condition in danger to experience a medical episode or injury themselves. A firefighter's lack of physical fitness can be viewed as a matter of public safety as well as one's individual health. The department recently sent three (3) members to become credentialed through a program specifically for fire department fitness trainers that certifies individuals to have the ability to design and implement fitness programs. This purchase request is another key factor in the department's commitment to the health of it's members.

PROCESS:

Vendor Name and Address:

Direct Fitness Solutions, LLC.
600 Tower Road
Mundelein, IL 60060

Reason for Selection:

Best Value

Method of Purchase:

Purchase Order



BUDGET:

Funding is available in the FY 2017 Adopted Budget.

Fund Name	Department Account No	Account No. Description	Budget Amount	Cost	Remaining Budget
Fire Capital	402.748000	Operating Equipment	\$60,000.00	\$600.00	\$59,400.00

RECOMMENDATION:

It is recommended that City Council authorize an increase to the purchase order of the various fitness equipment for the fire stations in the amount of \$ 600.00 for a new not-to-exceed amount of \$48,294.61 to Direct Fitness Solutions, LLC, Mundelein, Illinois.

APPROVALS:	SIGNATURE	DATE
Department Review		01-04-17
Department Director		01-04-17
Budget Content: Finance Director		
Purchasing Process: Supervisor of Procurement		
Mayor		
Deputy Clerk		