

J.D. Edwards Enterprise One Financial System Upgrade Project RFP-RH-19-048	Heartland IT Consulting Dallas, Texas	Synaptein Solutions McLean, VA	GSI, Inc. Alpharetta, GA	Cyret Technologies Manassas, VA	Denovo Boulder, CO
Qualifications, Experience and Training	Only submitted resumes.	Software development and consulting company, specializing in JDE. Delivers computing solutions to both government and commercial clients. Provides targeted, cost-effective, and reliable information delivery solutions and operations and maintenance support that help customers meet their objectives. Clients range from small to Fortune 500 and large federal agencies. Holds relationships with leading system integrators and global software partners such as Oracle.	Has experience with strategic engagements and in upgrading their clients from earlier tools and application releases of Oracle JDE E1 software. Founded in 2004, is an Oracle Platinum Partner. Have 100+ employees and are recognized by INC 5000 as one of the fastest growing companies in the U.S. Offers a 100% guarantee on their services. Position resumes included in response.	Is an Oracle Gold Partner founded in 2001 headquartered in Virginia, but they have other offices. They serve customers in 36 countries. They have 275 employees, most of them are oracle certified. Specialize in project consulting, managed services, support, implementation and upgrade projects. Have complimentary project and issue management tools. Oracle Authorized Training Partner.	Was founded in 2003. Leading Oracle Partner for EnterpriseOne, Oracle Cloud, and E-Business Suite products, offering cloud hosting, managed services, disaster recovery, and software. Is an Oracle Platinum Partner, is Oracle's premiere partner for ERP Solutions. They continue the certification and qualification of their consultants on a constant basis. Has successfully completed over 2,500 successful projects for JD Edwards customers, with over 400 projects for public sector customers.
Comparable Projects		McKesson, Federal Aviation Administration, Department of Health and Human Services, Nerium International. Other clients are included in response.	IDEX Corporation, AxleTech, Domtar Paper Co., Constellation Brands,	Port of Houston (PHOA), Transmed Overseas, UAE. Chemetell, India. List of more clients in response.	American Heart Association, Seminole County, FL and City of Lakewood, CO. See response for full list of clients.
Responsiveness to Objectives/Methodology			Draws upon many years of JDE implementation experience to successfully initiate, manage and complete projects on time. Within each phase, the following GSI's methodology are present: Project Organizational Structure, Team Commitment, Project Methodology, Communication, Proper training, strong change management, scope control, measurable goals, issue resolution. Under each phase in response is description. Phase I is Discover. Phase II is Design. Phase III is Build/Configure. Phase IV is Test. Phase V is deploy. Phase VI is refine.	Steps are below. Complete description of each in response. Analysis of current architecture, Identify required JDE One or third party software, Develop specifications for the deployment of virtual server within the existing virtual environment. Determine needs and develop specifications for the purchase of software/upgrade package utilizing Oracle partnership. Installation, implementation, and integration of hardware and software. Maintain features and functionality of existing system. List continues.	Will assign a Solution Assurance Lead consultant, who is a senior project/program manager not directly involved in the day-to-day project activities. The independent set of eyes reviews all deliverables for completeness, accuracy and adherence to "best practices" and performs project health check at key milestones in the project. For this project the solution assurance manager will review deliverable from both "planning" and "design" stage of this project.
Capacity			Maintains a staff of over 100 qualified resources to staff their projects. If a situation or specific need warrants, GSI may contract independent consultants to supplement their project work. These resources are vetted to ensure a proper fit within their corporate culture, guidelines and their client's requirements. This is done primarily in the functional areas where there is a unique skill set that is required or in situations where GSI is not afforded lead time to reallocate their internal staff.	Their JDE resources have all come from diverse business and industry backgrounds giving us a wealth of knowledge in and around various environments. They are domain experts and equipped with product knowledge on JDE Application Suite. Employees are trained and updated on latest technology trends as well as the latest developments in JD Edwards and other Oracle products such as latest version, patches and industry solutions.	Has over 200 Oracle certified JD Edwards consultants, which gives them the flexibility to start the project on the client's schedule. Normally ask for a 2-4 week period after the contract execution before they officially start. Develop their project plans and they are created with the clients to work around known schedule conflicts and to provide some schedule float for unseen delays. Consultants that are assigned to the project will remain on the project until it is complete. No subcontractors will be used.

	<b>Denovo</b>	<b>GSI</b>	<b>Cyret</b>	<b>Synaptein</b>	<b>Heartland</b>
Total Upgrade Costs	\$ 199,920.00	\$ 451,214.00	\$ 184,250.00	\$ 566,720.00	\$ 1,289,400.00
Travel	\$ 29,988.00	0	\$ 15,100.00	\$ 12,100.00	\$ 150,000.00
Total Upgrade Costs	\$ 229,908.00	\$ 451,214.00	\$ 199,350.00	\$ 578,820.00	\$ 1,439,400.00
Optional:					
Hosting Services	\$10,478-\$12,806 per month	\$8,460 per month	Not offered	Not offered	Not offered
	\$125,736 to \$153,672 per year	\$101,520 per year			
		*Ongoing CNC support			