

**RFP-RH-20-024**  
**Vehicle Lift Replacement**

Allied Inc.  
 340 Metty Drive  
 Ann Arbor, MI 48103

EDI Finance, Inc. DBA  
 Equipment Distributors Inc.  
 10099 Radiance Drive  
 Fair Haven, MI 48023

Firm Established	1918	1991
Type of Organization	Corporation	Corporation
Years providing installation services?	Has been providing lift installation services for over 40 years. Has capabilities to install or service both above ground and in ground vehicle lifts. Tech have many years of experience.	Started out selling 2 post above ground lifts, expanded to in ground lift sales and service. Has grown to \$9M company through expanding product line and capabilities. Service manager has 25 years installing and servicing above and in ground lifts.
% of commercial construction?	80	95
% of residential construction?	20	5
Provide list of five (5) current or completed projects.	List provided.	List provided
How many full-time employees?	22	24
How many part-time employees?	0	0
Describe your work plan or methodology.	Detailed work plan provided.	Part would need to be ordered and current lead time is four weeks. The actual job time is six technicians for a full week.
Status of current workload.	Available to start in April 2020.	Jobs are scheduled one week out.
Resources capable of bringing to the City.	Backhoe with breaker, dump truck, vac truck, skid steer w/ breaker, concrete truck, cement saw, and all necessary hand tools.	Service technician staff includes challenger lifts certified installers, ALI certified inspector, and mechanical contractor. Service manager has 25 years installing and servicing aboveground and in ground lifts.
Subcontractors being utilized?	Yes, FMB and KBH Installation	No
Warranty information.	One year	One year parts.
Warranty on services provided.	90 days	One year labor.
Preferred payment method	Check	ACH
State exceptions, substitutions or deviations. N/A		
<b>Cost Proposal</b>		
Option A - Lump Sum Cost	N/A	N/A
Option B - Lump Sum Cost	\$52,301.10 Lock Components	\$44,000.00
Hauling Away of Potentially Contaminated Soils Unit Price per cubic yard	Included	\$2,200.00
New Suitable Fill price per cubic yard	Included	\$800.00
Identify type of fill quoted:	Pea Stone	Pea Stone
Additional points/costs not addressed:	Rear assembly is installed in a concrete vault. See attached picture.	
Exceptions:	To reuse saddle beam and all safety lock components.	