



City of Rochester Hills
AGENDA SUMMARY
FINANCIAL ITEMS

1000 Rochester Hills Dr.
Rochester Hills, MI 48309
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Legislative File No: 2022-0559

TO: Mayor and City Council Members

FROM: Sean Canto, Chief of Emergency Services
Larry Gambotto, Health and Safety Training Officer

DATE: December 5, 2022

SUBJECT: Digital Fire Training Prop and Related accessories (Replacement and Additional Items)

REQUEST:

City Council is requested to authorize the purchase of a Digital Fire Training Prop and related accessories to Phoenix Safety Outfitters, Springfield, OH in the amount of \$50,063.50.

REASON FOR PURCHASE:

This purchase is for the replacement of equipment that was stolen during fire training exercises at a property located within the City. The City's insurance company, MMRMA, will be providing payment for the replacement of this equipment. As part of this purchase, the Fire Department would like to add the purchase of additional equipment that was planned for this year to be used with this equipment. The additional equipment includes additional hose lines and nozzle for the hose line. The City initially purchased this equipment in 2021 and received authorization from City Council at their August 16, 2021 meeting.

Award is recommended to Phoenix Safety Outfitters, Springfield, Ohio as the single source vendor that is identified as the distributor the City is required to purchase the Lion Attack™ Digital Training System through.

PROCESS:

Vendor Name and Address:

Phoenix Safety Outfitters
1619 Commerce Road
Springfield, OH 45504

Reason for Selection:

Sole Source

Method of Purchase:

Purchase Order

BUDGET:

Funding is included in the FY 2022 Adopted Budget. If approved by City Council, a 4th Quarter Budget Amendment will be presented to increase the capital expense by \$100 from Fire Capital Fund Balance.

Fund Name	Department Account No	Account No. Description	Budget Amount	Cost	Remaining Budget
Fire Capital	402.977000	Capital Equipment	\$50,000	\$50,063.50	(\$63.50)

Michigan Municipal Risk Management Authority (MMRMA) will reimburse the City for the stolen training prop, less the additional equipment added. If approved by City Council, a 4th Quarter Budget Amendment will be presented to reflect the increase in revenue.

Fund Name	Department Account No	Account No. Description	Budget Amount	Revenue	Remaining Budget
Fire Capital	402.687000	Refunds and Rebates	\$0	\$40,766.75	+\$40,766.75

RECOMMENDATION:

It is recommended that City Council authorize the purchase of a Digital Fire Training Prop and related accessories to Phoenix Safety Outfitters, Springfield, OH in the amount of \$50,063.50.

APPROVALS:	SIGNATURE	DATE
Department Review		
Department Director		
Budget Content: Chief Financial Officer		
Purchasing Process: Procurement Manager		
Mayor		
City Clerk		

Contract Reviewed by City Attorney Yes N/A