

FIRM NAME(S)	CITY/STATE	GENERAL INFORMATION & FIRM QUALIFICATIONS	CUSTOMER SERVICE APPROACH	PRICING (Includes 30 points for pricing schedule & 10 points for example truck pricing)	VALUE ADDS	DESCRIPTIVE LITERATURE	PROPOSAL SCORE	INTERVIEW AND/OR SITE REVIEW	TOTAL PROPOSAL & INTERVIEW
EMERGENCY VEHICLES PLUS REPRESENTING WHEELED COACH	Holland, MI Winter Park, FL	25 <b>Complete.</b> Yes to all on Vehicle Checklist. References include Harrison Twp. Fire, Southfield Fire, Madison Heights Fire, Riverview Fire & Oakland Township Fire. FHFD has several Wheeled Coach vehicles. EVP is Distributor of Wheeled Coach-Warranty work provided by Wheeled Coach. <b>Indicated "No" on 2 -year Bumper to Bumper. All items manufactured by other companies will be warrantied by mfg. for whatever their stated period is.</b> Will Extend to MITN. Largest Ambulance Dealer in State of MI (parent company is Holland Motor Homes), <b>Noted they meet "New Car Dealer License" from State of MI.</b> Meets & exceeds KKK certification. Employs latest technology in construction. Lease options available.	18 <b>Complete.</b> They understand that the sale is not the end of the relationship, but the beginning. Noted that having mobile technicians ensures timely repairs for the customer. Order process: W.C issues work order for customer & sales to review with drawings, customer signs & initials orders & drawings and then W.C. generates final work order and build begins. Warrantees listed in book. Most warranty work can be handled by mobile techs <b>however paint &amp; body work needs to be done in Holland</b> . Full PM schedule included. Four(4) mobile Technicians with remount facility located in MI + six (6) techs that do repair at facility.	20 <b>Partial.</b> Example pricing is at the discounted, rebated, multiple unit based list included with RFP. <b>Actual price of the chassis per model year will be determined by actual OEM mfg. invoice as compared to previous year (no formal discount offered).</b> Ambulance conversion costs not to exceed 4% per year. Agreement good through 2019 (unless extension granted with a reciprocal 30 day notice termination clause. <b>Did not provide a "SAMPLE" OEM parts price list. Did not provide a discount schedule. Did not include a list of optional equipment &amp; discounts-indicated allowance would be made after equipment was chosen.</b> (example truck pricing attached shows them in low range-10 points)	0 <b>Incomplete. All that was included was a statement that "Value Added &amp; Support Services offered by EVP," but not what those value adds or service is.</b>	PASS <b>Complete.</b> Drawings of recent builds included.	63	0 N/A	63
HALT FIRE REPRESENTING PLCUSTOM EMERGENCY VEHICLES	Wixom, MI Manasquan, NJ	28 <b>Complete. Yes to most, but did answer "No-see alternates on several in the list on Vehicle Checklist.</b> References include Delta Township Fire, Livonia Fire, Highland Twp. Fire and Fairfield Twp. Fire. Started in 1964 with American LaFrance but changed to representing Pierce. Represents Horton, Medtec and PL Custom. 12,000 sq. foot service/sales in Wixom. PL in business since 1946. Will Extend to MITN. Cut sheets for several vehicles included. Laboratory & certification info included. Comprehensive technical information included as well. Lease options available. <b>Noted "New Car Dealer License" from State of MI.</b>	11 <b>Complete.</b> Comprehensive Contact for both Halt & PL included. Halt Fire will handle all warranty issues and can be handled by one of three mobile service units or at the service facility in Wixom. Service techs have multiple certifications. The shop has \$90,000 of in-stock parts. "Messy" work to be done at facility. <b>Noted PM schedule would be what the chassis OEM recommends-but not listed.</b> Order process-review needs, submit document to PL for engineering review, salesman will act a "project manager", purchase order submitted and all communication to go the sales rep. Warranty info included. <b>Will not authorize customers to complete warranty work &amp; will not reimburse customer fuel &amp; labor to bring/pick up units.</b>	26 <b>Partial. No actual discount is listed. Pricing discounts are based on total option content of the designed ambulance and will be taken from option content. Firm/Fixed for the entire year (per Ed Miller)?</b> Out of State Delivery \$4.00 per mile for over 500 miles & \$5.00 per mile for under 500 miles + entertainment expenses & airfare if required. Rebate of \$1,000 if prepay for chassis, \$1,000 rebate to order 2 or more at the same time. <b>Payment due at time of delivery unless otherwise negotiated. Confusing Sample pricing &amp; Alternatives.</b> (example truck pricing attached shows them as highest \$\$ figures-3 points)	10 <b>Complete.</b> Rebates for multiple vehicle purchases. Sales rep to accompany inspection.	PASS <b>Complete.</b> Drawings of recent builds included.	75	0 N/A	75
HORTON EMERGENCY VEHCILES	Grove City, OH	28 <b>Complete.</b> Yes to all on Vehicle Checklist. References include (No Michigan in list but the closest) Oak Harbor OH, Huron OH, Bowling Green OH, Hilliard OH & Brooklyn OH. In business since 1968. Changed ownership multiple times. Average tenured employee 20+ years. Just sold 18,000th vehicle. Average 10 vehicles per week. Great vehicle history of how specs of vehicle came about. Will Extend to MITN. No information <b>Did not acknowledge Addendum #1. Unclear whether they have a State of Michigan Dealer license.</b> Cut sheets for several vehicles included. Comprehensive technical information included as well. Lease options available.	3 <b>Partial. Did not include customer service strategy. Did not include a detailed overview of the ordering process.</b> Did include warranty info. <b>No information on service facilities. Did not include PM schedule.</b>	16 <b>Partial. Refers to "Horton Price Schedule" but it is not clear what that is.</b> Did state the pricing is good for 280-* -ARO-Base pricing good through 2016. <b>Alternate progress payment schedule (30% down payment, 30% sign-off &amp; 40% at time of delivery). Did not provide a "SAMPLE" OEM parts price list. Did not provide a discount schedule. Did not include a list of optional equipment &amp; discounts-indicated allowance would be made after equipment was chosen.</b> (example truck pricing attached shows them as mid-range \$\$ figures-5 points)	0 <b>Incomplete. No Value Adds noted'</b>	PASS <b>Complete.</b> Drawings of recent builds included.	47	0 N/A	47
MERCY SALES INC. REPRESENTING MARQUE & EXCELLANCE	Saginaw, MI Winter Park, FL & Madison, AL	28 <b>Complete. A lot of information included in response which made it difficult to find information.</b> Yes to all on Vehicle Checklist's for both options. References include Westland Fire, Iosco County EMS, Shuerer Hospital & Lewiston Fire Department. Mercy is Distributor of Marque & Excellance Ambulances. Marque founded in 1990 and changed ownership in 2013. Marque in business since 1990, new owners since 2013. Excellance is one of the oldest Mfg. in the marketplace is historically more expensive but provides premium vehicles for those that want a vehicle to last a long time. <b>Noted they meet "New Car Dealer License" from State of MI.</b> Will Extend to MITN. Cut sheets for several vehicles included. Comprehensive technical information included as well. <b>Good question &amp; answer section for Excellance.</b> Lease options available.	14 <b>Partial. Closest service facilities located in Saginaw &amp; Mt. Pleasant</b> as well a fully stocked mobile repair trailer to handle "many" issues. They will handle transportation to & from facility. <b>Did not list how many service techs because they are looking to expand those. Did not list what types of work has to be done at the facility vs. mobile tech.</b>	38 <b>Complete. Noted delivery to ANY end user is \$1,200 per vehicle-that cost needs to be added to all purchases.</b> There is an option to use Mi Deal Pricing on the chassis but we can use our own vendor pool. -MITN members would have to be MiDeal members to qualify for pricing. Will follow our terms & conditions for payment? Inspection trips are \$1,500 per person. <b>Pricing included, but unclear if it is sample pricing or full list.</b> (example truck pricing attached shows them as low range {on the Marque-which is where our focus is} -10 points-)	10 <b>Complete.</b> Rebates for 6 or more vehicles purchased in one year (can be given in lump sum or by entity). Chassis rebates will be passed along. Additional discounts may be available if multiple trucks are ordered at the same time.	PASS <b>Complete.</b> Drawings of recent builds included.	90	84	174
ROLLAND SPECIALTY VEHICLES REPRESENTING AMERICAN EMERGENCY VEHICLES	Toledo, OH Jefferson, NC	28 <b>Complete. Yes to almost all; did list caveats with some "yes" answers on Vehicle Checklist.</b> References include Canton Twp. Fire, City of Detroit Fire, Plymouth Twp. Fire, City of Melvindale & City of Warren Fire. <b>Ohio Auto Dealer &amp; Michigan registered Foreign Corporation.</b> Will Extend to MITN. Third-generation family owned and operated. Known for setting new standards in crash testing. AEV has one of the largest ambulance parts inventories in the nation which allows for customization of both interior & exterior. Lots of technical information for both the Super Duty truck & the medium duty truck. Lease options available.	13 <b>Partial.</b> Both RSVP & AEV are committed to customer service. AEV operates a full-time service staff with skilled trades to ensure the customer is satisfied. Order process: After P.O. both parties meet to review specifications and clear up questions, order submitted to engineering and CAD drawing generated, final order review with agency, order time is 75 days to 5 months body & chassis married & painted. Come & inspect anytime but upon notification agency can inspect to correct flaws. Warranty info listed in book. Six service facilities listed in MI. Apollo has mobile service techs which can handle most issues. <b>Subcontracted service tech.</b> Full PM schedule included. <b>Service facility located in Saginaw.</b>	35 <b>Complete.</b> Pricing proposed as "FIXED PER YEAR" Ford GPC, GM Bid Allow and Dodge UFA. <b>Need to verify price index.</b> Included sample of current price list- <b>Not sure of discount -it looks like its called "Power Pro."</b> (example truck pricing attached shows them as mid-range \$\$ figures-5 points)	10 <b>Complete.</b> If (5) or more units purchased in 1 year \$1,000 rebate per unit. Big three incentives. Warranty service classes at plant, extended warrantee options Lease options.	PASS <b>Complete.</b> Drawings of recent builds included.	86	77	163

**TOTAL PRICING EXAMPLE TRUCKS**

<b>FIRM NAME(S)</b>	<b>TYPE I- EACH</b>	<b>TYPE III EACH</b>	<b>TOTAL</b>
<b>EMERGENCY VEHICLES PLUS REPRESENTING WHEELED COACH</b>	\$214,649.00	\$151,417.00	\$366,066.00
<b>HALT FIRE RPERESNTING PL CUSTOM</b>	\$279,410.00	\$198,381.00	\$477,791.00
<b>HORTON EMERGENCY VEHICLES</b>	\$260,207.00	\$170,804.00	\$431,011.00
<b>MERCY SALES REPRESENTING EXCELLANCE</b>	\$268,696.36	\$187,491.81	\$456,188.17
<b>MERCY SALES REPRESENTING MARQUE</b>	<b>\$225,610.00</b>	<b>\$151,568.00</b>	<b>\$377,178.00</b>
<b>ROLLAND SPECIALTY VEHICLES REPRESENTING AEV</b>	\$256,446.69	\$190,671.69	\$447,118.38
<b>ROLLAND SPECIALTY VEHICLES REPRESENTING AEV</b>	<b>\$256,446.69</b>	<b>\$151,796.69</b>	<b>\$408,243.38</b>
<i>Requested Correction of total Bid-per email notification of mistake</i>			

QUESTIONS	MERCY SALES REPRESENTING MARQUE & EXCELLANCE		ROLLAND SPECIALTY VEHICLES REPRESENTING AMERICAN EMERGENCY VEHICLES	
Give us general information about your company. Please highlight your experience & partnership with the vehicle manufacturer. How our account will be structured? Who will be our main contact?	6.50	Tony (6 years), Michelle and Becky. Tony, main contact. Mobile Medical response. 12 certified mechanics. Working with Marque for 2 years. Marque primary focus is Ambulances. Over 600 employee. 1600 manufactured per year.	8.00	John Arnos & Mack Arnos. RSVP. Located in Toledo, OH. About 5 million dollars per year. 26/week. AEV has about 450 employees.
Tell us why you think the vehicles you are proposing are superior to other vehicles on the market?	8.50	Construction quality is the same if not better than competitors. Customizable maufacturer. Double welded, side impact. Build Ford, Chevy, Freightliner...not preference. Manufactured/built in Florida. Everything is made in-house.	9.00	Evaluate incidents and accidents on how they vehicle handles. Patients are their main focus. Build on every chassis.
As this is an extendable contract, discuss your ability to sell & deliver multiple vehicles throughout the State of MI.	9.50	Service faciltiy here in MI. Can come out and pick up vehicle and bring back. Production schedule should be ok. 2 manufacturers. 120 days after received chassis order. No foreseeable problems with production. 4 months lead time on Freightliner and Franklin. E450's in stock	9.50	<i>Ohio Auto Dealer &amp; Michigan registered foreign Corporation?</i> Variety of different chassis but specify the body. Freightliner or International dealer. Tri County International, Wolverine Truck. Northville Twp, Canton, Livonia-cooperative bid. Jorgeson Ford. Vehicle pool.
Explain your vehicle pricing proposal. How will agencies receive & confirm their pricing (i.e. how do agencies know that they are receiving the pricing plan noted in your proposal?). Discuss the rebate structure in your proposal. In addition discuss how you envision the agreement working years 2-6 with regard to pricing, equipment changes, etc.	8.00	<i>Using MiDeal. Will they abide by our terms &amp; conditions?</i> Will follow our terms and conditions not MiDeal. Dealer buying chassis not city. Rebates, order several like trucks- receive additional discount. Discount count back at the end of the year depending on # of units sold throughout the year. After 5 truck the rebates will incur. Pricing updates-updates from manufacture, they will update their price sheets. Report card? chassis is firm and fixed with MiDeal. They will pass on the price increase. Price increase-once a year, typically. (not monthly) Once the order is sent to Michelle, the price is fixed. Usually price increase is given with 30 days notice to dealer.	7.00	Fixed price list and only pass on manufacturer increases. Probably once a year around September or October. Report card, he agrees this is a good process. Rebate offer-over 5 vehicle per year they receive 1k. They would give it to us. Can take off bill or reimburse.
Explain the replacement parts & optional equipment pricing proposal. How will agencies receive & confirm their pricing (i.e. how do agencies know that they are receiving the pricing plan noted in your proposal?).	9.00	Most of the replacement parts are covered under warranty. Anything above and beyond is on the pricing sheet.	9.00	Mark up on the conversion. Only mark up if the manufacturer does
Discuss your service department. Where are your Service locations? What is their experience? Are your Mechanics EVT Certified? What type of training does your staff have? How is warranty & out-of-warranty work? What is your process for warranty work not performed by a dealer? Who picks up the vehicle for warranty work CDL?	9.00	Mt. Pleasant, remount facility the remount a vehicle there. Saginaw is strickly service. Warranty work done for them, will submit paperwork to show warranty work and then compensated. Approve labor rate (currently \$90/hour) Any certifications for mechanics during the work, no certifications. Mt. Pleasant- 5 employees, 7 in Saginaw. Canfield does work for them. EVT certified? - Yes. Not all have CDL, not necessary.	6.00	Apollo Fire will service. They are flexible and you can have your own place service and they will reimburse. 4 in IN. 6 in OH. \$27,000 worth of parts in Toledo. Bring to the building.. if necessaryApollo will come and pick up. If not, you are authorized to fix the issue. They are EVT certified. Pay going rate for mechanic.
Elaborate on training opportunities your company provides to the entities.	8.00	Full hands (v mux) on training. Right at facility if needed. Training for mechanics at dealer faciltiy? Not typically.	7.00	Manufacturer offers a 2 day training class. They have a call center that can help also.
What other agencies are using the vehicles your are proposing? How long have they been in use? If we contacted those agencies what would they say is their biggest challenge with the vehicles and/or the service?	8.00	Every ambulance isn't perfect. Biggest issues, Marque-cracking around doors, Excellence-no major issues. Any other agencies using pump system... no, very unique. 5 year remount	8.00	Melvindale, Tri-county hospital, Warren, Plymouth Twp. Take pride in customer service. Doesn't know of any issues at this point. Most issues in chassis? Yes. Remount, 20 year warranty. Will be willing to negotiate contract to include this. 34k + chassis. 7-8% are re-mount.
Who do we contact for immediate results if we are not happy with the service your company is providing? Can we you provide a full contact list?	8.50	Contact Mike Baro, Chief Operating Officer. Service supervisor, Steve. Prefer to go straight to see. 90% are repeat customers. Excellence customers - 15.	6.50	As built were included.
Is there anything else you would like to share that would demonstrate your interest in and ability to service this contract?	9.00	Do not see challenges. Looking forward to taking it on. Pretty straight forward pricing list. Refurbishing... is there a trend? Yes, they can do it and they get high marks. Average remount \$90,000 (warranty around 5 years). New one 150,000. Definitely can add to our bid. They do have temporary loners, nothing special. Refurbished done in MI. 200 trucks in MI	7.00	Spent a great deal of time trying to meet the expectation. Ordered chassis, 60-150. Month to build body. Stock chassis 140 days.They do their own decals and painting. Nothing is outsourced. Refurbished done in NC
<b>TOTAL</b>	<b>84</b>		<b>77</b>	

ITEM	DESCRIPTION	EVP-Wheeled Coach	Halt-PL Customs	Horton	Mercy -Excellance	Mercy-Marque	RSVP-AEV
<b>TYPE I CHASSIS</b>							
1)	At time of Delivery vehicles shall conform to all applicable U.S. Department of Transportation, State Department of Transportation, M.I.O.S.H.A and O.S.H.A. regulations.			Did not enter info on example sheet included in proposal. Instead directed to another tab. Unable to determine which items coincide to those listed on the sheet. For the purposes of this sheet assume that pricing includes everything as specified.	\$117,115.38	\$86,853.00	
2)	All vehicles shall be built to comply with the current KKK standard				\$0.00		
3)	Chassis shall be of current model year Freightliner M2		\$80,419.00		\$67,243.00	\$67,243.00	\$73,416.00
4)	Engine/Transmission-Cummins with Allison						
5)	Air Dryer- Bendix cartridge type shall be installed						
7)	Batteries- Three 31 series with treaded posts shall be supplied.						
8)	Axles- Shall be 8,500 lbs. Front and 13,500 rear. Wheel base shall be approximately 175"						
9)	Wheels-bright aluminum 19.5" wheels with hub covers, lug nut covers and valve					\$348.33	
10)	Tires- All-season tires shall be installed.						
11)	Alternator-Appropriate for the electrical load.						
12)	HVAC-Cab-OEM filtered heat and air conditioning						
13)	Mirrors-heated side view mirrors shall be OEM type with extended arms and						
14)	Radio-An AM/FM radio shall be installed in Havis console.	\$215.00	\$575.00		\$603.03		
<b>TYPE I TOTAL CHASSIS</b>		<b>See Alternate Pricing plan below</b>	<b>See Alternate Pricing plan below</b>		<b>\$73,062.00</b>	<b>\$185,309.74</b>	<b>\$154,096.00</b>
<b>CAB MODIFACTIONS &amp; MODULE</b>							
15)	Liquid Spring Suspension- The vehicles shall be equipped with model	\$10,103.00	Not Available	Did not enter info on example sheet included in proposal. Instead directed to another tab. Unable to determine which items coincide to those listed on the sheet. For the purposes of this sheet assume that pricing includes everything as specified.	\$10,887.45	\$10,112.00	\$10,608.00
16)	HVAC-Module-Heat and air conditioning ducted in ceiling. The controls shall be	\$2,299.00	\$0.00		\$911.34		
17)	Electrical system- Peer to peer multiplexing with two touch screens. One mounted in the dash in the OEM radio bay and one in the action area.	\$8,353.00	\$6,750.00		\$6,459.05	\$10,242.00	\$1,610.00
18)	Auto master shut off shall be on a 5 minute timer after ignition is shut off.		\$0.00		\$184.94		
19)	Cab Steps-Entry steps at both doors shall have diamond plate steps covering the fuel tanks and battery box (if not mounted in module). Steps shall not protrude	\$64.00	\$3,468.75		\$1,871.35		
20)	Console- Havis console with minimum of six radio bays. Faceplates shall be provided for (1) Harris M7200, (1) Kenwood TK-7162, (1) Motorola XPR 4350 and (1) Pyramid SVR 250	\$949.00	\$1,150.00		\$619.78	\$881.00	\$366.69
21)	MDC Mount- Havis adjustable height/tilt able MDC mount on the right side.	\$2,264.00	\$1,725.00		\$719.80	\$2,192.00	\$1,065.00
22)	Accessory Outlets-Two (2) 12 volt accessory outlets with battery voltage at all times mounted in console.		\$137.50		\$447.95	\$44.00	\$88.00

ITEM	DESCRIPTION	EVP-Wheeled Coach	Halt-PL Customs	Horton	Mercy -Excellance	Mercy-Marque	RSVP-AEV
23)	Map box- Box shall be provided and the design shall be approved at preconstruction.	\$349.00	\$375.00		\$695.60	\$156.00	\$173.00
24)	Map Light- One (1) led "Little-light" map light with red and white light.	\$98.00	\$0.00		\$0.00	\$181.00	\$122.00
25)	Scene Lights- Lighting to include two (2) Whelen Pioneer Plus PCPSMC 12 volt scene lights one on each side of module. The lights activate when patient	\$2,722.00	\$5,731.25		\$2,666.92	\$2,952.00	\$2,570.00
26)	Roof Light- Stryker Go-Light LED wired remote	\$1,277.00	\$1,103.75		\$667.24	\$855.00	\$351.00
27)	Clearance Lights-Whelen model OS LED clearance lights shall be installed on the front, rear, and sides.	\$280.00	\$293.75		\$0.00		
28)	Air Horns- Air horns shall be installed on front fenders. Eagle electric Q siren mounted through bumper	\$1,253.00	\$5,070.00		\$793.75	\$1,335.00	\$562.00
29)	Siren- Whelen dual mode siren control with two cast speakers mounted in front bumper.	\$426.00	\$93.75		\$493.64	\$1,104.00	\$318.00
30)	Howler Siren-Whelen howler siren howler with a hard switch installed in the console.	\$870.00	\$1,618.75		\$827.80	\$743.00	\$789.00
31)	Wig-Wag- Headlight shall flash in emergency mode and programmed through the multiplex system.	\$101.00	\$337.50		\$206.93	std	\$92.00
32)	Electric Q Siren- Eagle electric Q siren mounted through bumper	\$1,253.00	\$0.00		\$3,581.45	\$2,462.00	\$2,500.00
33)	Map Light- Console mounted map light be (1) one LED "littlelite" white and red map light.	\$98.00	\$0.00		\$0.00	\$181.00	\$77.00
34)	Upholstery Cab seats shall be gun metal gray vinyl and the module rear seat backs and cushions shall be gun metal grey.		\$0.00		\$0.00		
35)	Cab Emergency Lighting- All emergency lighting shall be Whelen Two M4 series R/C shall be installed in front grill. Clear lights		\$821.25		\$650.64	\$832.00	\$684.00
36)	Headsets- two Setcom CSB headsets and one 5B headset system shall be provided. The two csb headsets shall be installed in cab. They will have the ability	\$5,686.00	\$4,369.20		\$3,592.35	\$3,419.00	\$2,730.00
37)	Module box- Dimensions shall be approximately 174" long, 98" wide and have approximately 72" of head height.		\$105,249.00		\$2,973.96	\$2,268.00	\$1,216.00
38)	Power locks- Shall be installed on all module entry doors. Door shall lock and unlock from both the cab and patient area. A hidden door unlock switch shall be mounted in grill.	\$1,636.00	\$0.00		\$1,489.90	\$376.00	\$351.00
39)	Accessory Fuse Panel-(2) Two 12 volt fuse panel with 6 circuit atc fuse blocks shall be provided in cab area. One shall be battery hot and one shall be ignition hot. Fuse blocks shall have grounding tabs for each.	\$526.00	\$345.00		\$134.24	\$302.00	\$125.00
40)	Entry Door Lighting- Whelen OS series LED red blinking light on the lower outside corner of each entry door.	\$510.00	\$450.00		\$419.76	\$66.00	\$108.00
41)	Module CS Door- Door shall be swing type 32" inches entry door.		\$0.00		\$0.00		
42)	Module Entry Door Window glass- Dark Tint		\$0.00		\$136.86		
43)	Module Windows- Windows shall slide open with screens		\$0.00		\$339.90		\$74.00

ITEM	DESCRIPTION	EVP-Wheeled Coach	Halt-PL Customs	Horton	Mercy -Excellance	Mercy-Marque	RSVP-AEV
44)	Module Entry Door Panels-All module entry doors shall have stainless steel door panels		\$1,092.00		\$247.31	inc chev and lock box	\$505.00
45)	Entry Door Grab Handles- Yellow "L" bar grab handles shall be installed.		\$1,278.95		\$0.00	\$250.00	\$248.00
46)	Rear Module Entry Doors- Doors shall have a clear 48" opening.		\$0.00		\$0.00		
47)	Module interior wall finish- Finish shall be light gray gloss upper with cobalt lower (swirled), the ceiling- ceiling shall be gloss white. The flooring shall be dark gray rubber diamond plate rolled up each wall approximately 3" and rolled up entire side of the squad bench.		\$250.00		\$822.41	Laminate=\$256 Std Roll =\$748	\$357.00
48)	Dry Decking- All compartment floors and shelves will have dry decking.	\$1,210.00	\$0.00		\$821.32	\$238.00	
49)	Street Side Compartments- Street side shall have three compartments.		\$0.00		\$0.00		
50)	Street Side Rear- Street side rear- compartment shall be a minimum height of 60" and a minimum width of 34".		\$625.00		\$0.00	\$150.00	
51)	Compartment Doors-All compartment doors shall open past 110 degrees.		\$0.00		\$0.00	\$250.00	
52)	Curb Side Compartments- Curbside shall have two compartment not including the battery compartment.		\$0.00		\$0.00	\$303.00	
53)	Curb Side Rear Compartment- Back board compartment shall be full height and minimum of 20.5" deep. Compartment inner door panel shall be fully indented to allow for more compartment space.	\$788.00	\$0.00		\$255.48	\$100.00	
54)	Compartment Depth-All exterior compartments shall be minimum of 21" deep.		\$0.00		\$0.00	\$0 in 98" Width	
55)	Compartment Floor- All exterior compartments shall be sweep out floor style.		\$0.00		\$0.00	\$140.00	
56)	Compartment Lighting- Two (2) clear led 3" round series lights shall be mounted in each exterior compartment.	\$480.00	\$1,850.00		\$157.22	\$50.00	\$475.00
57)	IV Warmer- Smith Works IV warmer plate installed in a patient compartment cabinet.	\$676.00	\$593.75		\$673.78	\$460.00	\$516.00
58)	Suction Unit- Attendant area shall have a suction unit shall with Bemis 800cc canister.	\$312.00	\$0.00		\$0.00	see options	
59)	Clock- Digital clock with seconds installed on action area wall.	\$262.00	\$306.25		\$339.23	\$206.00	\$284.00
60)	Patient area lighting- Eight (8), 8" inch LED round series ceiling lights with hi/low control. Curbside lights shall turn on in high mode anytime an entry door is opened.	\$876.00	\$975.00		\$0.00	\$1,352.00	
61)	Attendant light- One (1) attendant area fluorescent LED tube light mounted under the cabinet in action area. Light shall be controlled by the display.		\$131.25		\$0.00	\$45.00	
62)	Step well light- White OS style led light shall be installed in step area.	\$86.00	\$0.00		\$0.00	\$25.00	
63)	Light Timer- The patient compartment lighting shall have a variable 60 minute timer. Timer shall be powered at all times. Timer shall control all street side	\$187.00	\$0.00		\$211.21	\$57.00	\$83.00

ITEM	DESCRIPTION	EVP-Wheeled Coach	Halt-PL Customs	Horton	Mercy -Excellance	Mercy-Marque	RSVP-AEV
64)	Attendants Seat- Attendants seat- attendant seat shall be a guardian safety seat with integrated infant and child seat. Seat shall swivel and lock into position and have a built in seat belt harness system.	\$4,724.00	\$743.75		\$3,485.93	\$5,100.00	\$5,283.00
65)	Squad Bench Seating- Squad bench seats shall be designed with three (3) seats with full back rest and lap/shoulder safety belts.		\$2,343.00		\$3,189.35	\$636.00	\$204.00
66)	Squad Bench Net- Squad saver net shall be installed forward of squad bench.	\$523.00	\$500.00		\$0.00	\$205.00	
67)	CPR Seat-cpr seat shall have a full back rest and lap/shoulder safety belts.		\$781.25		\$1,142.21		
68)	Action Area Counter Top-Action area counter top surface shall be made of stainless steel with a welded edge on all four sides to contain fluids.	\$410.00	\$1,002.50		\$795.98	\$100.00	\$116.00
69)	Action area scuff plate-scuff plate- smooth stainless steel plate shall be installed on the entire action area wall.	\$305.00	\$0.00		\$404.06	\$276.00	
70)	Action area 12 volt outlets- two (2) 12 volt accessory outlets shall be mounted in action area. Outlets shall be battery hot at all times.		\$0.00		\$447.95	\$48.00	
71)	Telemetry shelf top- counter top surface shall be made of one piece of solid material.	\$529.00	\$446.25		\$0.00	\$420.00	\$669.00
72)	Telemetry Shelf Strap-Monitor strap- a buckle type strap shall be install on telemetry shelf wall. Strap shall be designed to secure a cardiac monitor to the wall and quickly release.	\$115.00	\$0.00		\$84.96	\$24 ea	\$22.00
73)	Action area 110 volt outlets- (2) 110 volt accessory outlets shall be mounted in action area.		\$0.00		\$325.06		
74)	Interior cabinet's ALS- Cabinet shall have three shelves and two doors with clear windows.	\$287.00	\$456.25		\$0.00	\$100/shelf STD 2 per	\$184.00
75)	ALS Cabinet Lock- ALS Cabinet shall have a push button combination lock.	\$240.00	\$550.00		\$165.72	\$168.00	\$112.00
76)	ALS Cabinet 12 volt outlets- Two 12 volt outlets shall be installed.	\$115.00	\$50.00		\$447.95	\$24.00	\$88.00
77)	ALS Cabinet 120 Volt outlets- One 120 volt duplex shall be installed.		\$0.00		\$162.53	\$44.00	\$82.00
78)	Interior cabinets street side- Patient compartment cabinets-the three main cabinets on the street side interior shall be a minimum of 18" deep		\$0.00		\$0.00		
79)	Interior cabinets curb side- Overhead cabinet over squad bench shall be supplied.	\$728.00	\$0.00		\$978.37	\$383.00	\$398.00
80)	Electrical cabinet-Electrical cabinet- electrical cabinet shall be accesses through the exterior of the vehicle. A weather tight door with gas struts shall provide access to electrical components.	\$581.00	\$3,125.00		\$0.00	\$583.00	\$350.00
81)	Cabinet doors-Cabinet doors- interior cabinet doors shall have" restocking" frames and clear Plexiglas sliding doors.	\$835.00	\$506.00		\$677.52	\$476.00	\$191/door
82)	Shoreline- Shoreline receptacle shall be 20 amp auto eject with the location determined at preconstruction.		\$906.20		\$260.00	\$247.00	\$236.00
83)	Shoreline Charging Indicator Light-shoreline shall have a green led indicator located near the shoreline plug. Indicator shall illuminate anytime the shoreline is	\$176.00	\$0.00		\$76.61	\$44.00	\$71.00
84)	Battery Charger- 40 amp charging system shall be installed. Shoreline receptacle shall be mounted on driver's side with a weather proof cover.	\$301.00	\$0.00		\$359.64	\$256.00	\$281.00

ITEM	DESCRIPTION	EVP-Wheeled Coach	Halt-PL Customs	Horton	Mercy -Excellance	Mercy-Marque	RSVP-AEV
85)	Cameras-Two (2) cameras (color with night vision) shall be supplied. One mounted as a backup (rear view) camera and one monitoring the patient area. The front display shall act as the monitor for each camera.	\$2,035.00	\$1,375.00		\$2,089.21	\$681.00	\$624.00
86)	Main Oxygen cylinder mount- Wall mount bracket for a 124 cubic foot cylinder.		\$0.00		\$0.00		std
87)	Oxygen System- System shall have two patient ports on action area wall. O2 shall be switched from rear display. An emergency bypass valve shall be supplied.	\$160.00	\$0.00		\$0.00	\$322.00	\$116.00
88)	Main Oxygen Regulator- A regulator shall be provided.		\$156.25		\$0.00	\$0.00	
89)	Oxygen Transducer- Oxygen level shall be displayed on both all display screens. Level shall alarm at 500 psi. Alarm shall be able to be silenced from any display.		\$625.00		\$755.85	\$784.00	
90)	Portable O2 cylinder compartment- a compartment shall be provided for two (2) "D" size portable o2 cylinders with regulators. Compartment shall be recessed into the forward end of the squad bench.	\$264.00	\$687.50		\$1,514.10	Recess \$72 Bracket \$282	\$434.00
91)	IV Bag Holders- Two CPI-IV2007 IV hangers shall be supplied. Mounting location TBT at preconstruction.	\$214.00	\$0.00		\$0.00	\$81 each	\$192.00
92)	Radio coax- four (4) coax cables shall be pre run. (3) three from the roof of the module terminating at the cab console and (1) one from the module roof terminating at the module electrical compartment. An antenna mount shall be installed on each coax end in roof.	\$320.00	\$115.00		\$404.62	\$234.00	\$181.00
93)	Am/FM radio-AM/FM radio shall be installed in Havis console. Two (2) front speakers in cab and (2) rear speakers in patient area. A volume control for rear speakers shall be installed in action area.	\$230.00	\$625.00		\$603.03	\$66.00	\$676.00
94)	Dispatch radio speaker- Dispatch speaker shall be installed in action area. Speaker wires shall terminate to front console. A volume control shall be installed in action area wall.	\$258.00	\$172.50		\$241.37	\$254.00	\$100.00
95)	All E-lighting shall be Whelen and come with clear lenses and chrome bezels. All flash patterns shall be pre-approved.		\$0.00		\$0.00		
96)	Front emergency lighting- Front light bar shall include five (5) M7 series -lights. Configuration shall be- Red/Clear, Red/Red, Red/Red, Red/Red and Red/Clear. Clear lights will shut off when vehicle is in park and red portion left on.		\$3,908.75		\$865.95	\$1,023.00	\$755.00
97)	Side emergency lighting- side lighting shall include two (2) M7 red/red and one (1) M4 on each side of vehicles module.		\$2,105.00		\$964.95	\$798.00	\$1,306.00
98)	Rear emergency lighting- rear lighting shall include two (2) M7 red/red, one (1) M7 amber/amber, two (2) M6 rear load lights, two (2) M6 red/red. Lights shall go solid when brakes are applied.		\$3,018.75		\$1,496.84	\$1,603.00	\$1,035.00
99)	Rear stop/turn/tail- Stop lights shall be M6 series, turn signals shall be two (2) M6 series (arrow), two (2) M6 reverse light shall be M6 series clear.		\$777.50		\$856.26	\$960.00	\$751.00
100)	Emergency mode-Emergency lights shall flash in primary mode when in reverse.		\$312.25		\$138.45	\$50.00	\$42.00
101)	Stretcher hardware- All floor mounting hardware shall be included.		\$797.25		\$0.00	\$854 see opt	\$90 175-3
		See Alernate Pricing Plan	See Alernate Pricing	\$175,245.00	\$68,235.03	\$60,114.00	\$153,430.69



ITEM	DESCRIPTION	EVP-Wheeled Coach	Halt-PL Customs	Horton	Mercy -Excellance	Mercy-Marque	RSVP-AEV
	<b>TYPE I -TOTAL CAB MODIFICATIONS &amp; MODULE</b>	<b>Below</b>	<b>Plan Below</b>				
	<b>TYP I -AGENCY SPECIFIC MODIFICATION FOR CAF SYSTEM</b>						
103)	<b>Forward transvers compartment-forward the patients compartment shall be a transverse compartment. This compartment shall house a supplied compressed air foam suppression system, 90 gallon custom water tank, 5 gallon foam container and 200' of 1 3/4' hose.</b>	\$14,455.00	\$6,875.00		\$3,751.59	\$11,400.00	\$7350 Paint: \$600 Total: \$7950 Batteries below transverse curbside roll up door
104)	<b>Compressed air foam retro fit</b> Compressed air foam suppression system shall be removed from all four medium duty apparatus and refurbished. The CAF units then shall be reinstalled by a certified snuffer dealer. Apollo fire equipment in Romeo Michigan is our local dealer. If a local dealer is used Farmington hills fire department will be responsible for transporting the current apparatus to Romeo for CAF removal. Apollo will have a quote ready. The new apparatus will be delivered to Apollo for retro fit. Once retrofit is complete all completed apparatus shall be delivered to Farmington hills fire department.	\$11,400.00	\$11,400.00	\$11,900.00	\$11,400.00	\$0.00	\$11400 \$10000 Chassis Upgrade \$250 AEV Electrical
	<b>TYPE I-TOTAL AGENCY MODIFICATION FOR CAF SYSTEM</b>	<b>See Alernate Pricing Plan Below</b>	<b>See Alernate Pricing Plan Below</b>	<b>\$11,900.00</b>	<b>\$15,151.59</b>	<b>\$11,400.00</b>	<b>\$29,600.00</b>
	<b>TYPE I-GRAND TOTAL VEHICLE AS SPECIFIED</b>	<b>\$214,649.00</b>	<b>\$279,410.00</b>	<b>\$260,207.00</b>	<b>\$268,696.36</b>	<b>\$225,610.00</b>	<b>\$256,446.69</b>
		<b>\$80,529 for Chassis \$134,120 for Body &amp; Conversion</b>	<b>Many alternatives which don't add up grand total reflected- includes content discount but not multi-unit discount</b>				

ITEM	DESCRIPTION	EVP-Wheeled Coach	Halt-PL Customs	Horton	Mercy-Excellance	Mercy-Marque	Rolland-AEV	
	<b>TYPE III CHASSIS</b>							
1)	At time of Delivery vehicles shall conform to all applicable U.S. Department				\$105,501.20	\$74,179.00		
2)	At time of delivery all vehicles must comply with the current KKK standard							
3)	Chassis shall be of current model year Ford E-450 or ?? GPC	\$27,143.00	\$34,390.00		\$25,625.00	\$25,625.00	\$32,665.00	
4)	Engine/transmission-triton v10/five speed automatic transmission with overdrive							
5)	Wheels-steel wheels with stainless steel simulators, hub covers, lug nut covers and valve extensions.			Did not enter info on example sheet included in proposal. Instead directed to another tab. Unable to determine which items coincide to those listed on the sheet. For the purposes of this sheet assume that pricing includes everything as specified			\$52.00	
6)	Tires- All-season tires shall be installed.							
7)	Alternator- Appropriate for the electrical load.							
8)	HVAC-Front-OEM heat and air conditioning							
9)	HVAC-Cab-OEM filtered heat and air conditioning							
10)								
11)	Mirrors-side view mirrors shall be OEM type with extended arms and shall be remotely controlled.							
12)	Electrical system- Peer to peer multiplexing with two touch screens. One mounted in the dash in the OEM radio bay and one in the action area.	\$4,974.00	\$6,750.00			\$6,459.05	\$10,156.00	\$5,867.00
13)	Radio-An AM/FM radio shall be installed in Havis console.	\$40.00	\$1,150.00			\$603.03		
14)	Auto master shut off-master disconnect-master disconnect shall be on a 5 minute timer after ignition is shut off.					\$178.49		\$291.00
	<b>TYPE III CASSIS TOTAL</b>	<b>See Alternate Pricing Plan Below</b>	<b>See Alternate Pricing Plan Below</b>	<b>\$33,520.00</b>	<b>\$138,366.77</b>	<b>\$109,960.00</b>	<b>\$38,875.00</b>	
	<b>TYPE III CAB MODIFICATIONS &amp; MODULE</b>						\$116,496.00	
15)	HVAC-Module-Heat and air conditioning ducted in ceiling. The controls shall be operated through both rear and front display screens.	\$1,337.00	\$0.00		\$911.34			
16)	Cab pass thru-cab shall be pass thru design with sliding door. Door shall positively latch in both closed and open position.		\$0.00					
17)	Cab Steps-Entry steps at both doors shall have grip strut steps. Steps shall not protrude past the module.		\$0.00		\$619.78	\$225.00	\$332.00	
18)	Console- Havis console with minimum of six radio bays. Faceplates shall be provided for (1) Harris M7200, (1) Kenwood TK-7162, (1) Motorola XPR 4350 and (1) Pyramid SVR 250.	\$1,120.00	\$1,150.00		\$619.78	\$881.00	\$366.69	
19)	MDC Mount- Havis adjustable height/tilt able MDC mount on the right side.	\$2,191.00	\$1,725.00		\$719.80	\$2,192.00	\$564.00	
20)	Accessory Outlets-Two (2) 12 volt accessory outlets with battery voltage at all times mounted in console.		\$137.00		\$447.95		\$88.00	
21)	Map box- Box shall be provided and the design shall be approved at preconstruction.	\$275.00	\$345.00		\$695.60	\$200.00	\$78.00	
22)	Map Light- One (1) led "Little-light" map light with red and white light.	\$98.00	\$0.00			\$181.00	\$77.00	
23)	Upholstery Cab seats shall be gun metal gray vinyl and the module rear seat backs and cushions shall be gun metal grey.		\$0.00			\$1,000.00	\$425.00	
24)	Roof light- Stryker Go-Lights LED wired remote	\$1,277.00	\$1,103.75			\$858.00	\$624.00	
25)	Clearance Lights-Whelen model OS LED clearance lights shall be installed on the front, rear, and sides.	\$280.00	\$293.75				\$0.00	
26)	Cab emergency lighting - All emergency lighting shall be Whelen and come with clear lenses and chrome bezels. All flash patterns shall be pre-approved by FHFD. Two M4 series R/C shall be installed in front grill. Clear lights shut off when vehicles in park and red portion remains on. Front corners of fenders shall have one (1) M4 series R/C on each fender. Clear lights will shut off when vehicle is in park		\$821.25		\$891.64	\$832.00	\$748.00	
27)	Air Horns- Air horns shall be installed flush in front bumper.	\$1,314.00	\$2,300.00		\$1,778.11	\$1,335.00	\$1,157.00	
28)	Siren-Whelen dual mode siren control with two cast speakers mounted in front bumper.	\$426.00	\$93.75		\$1,078.11	\$833.00	\$189.00	
29)	Howler Siren-. Whelen howler siren howler with a hard switch installed in the console.	\$870.00	\$1,618.75		\$827.80	\$743.00	\$782.00	
30)	Wig-Wags-Headlight shall flash in emergency mode and programmed through the multiplex system.	\$176.00	\$337.50		\$206.93	\$0.00	\$204.00	

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31)	Map Light-Console mounted map light be (1) one LED "littelite" white and red map light.	\$98.00	\$0.00			\$181.00	\$0.00
32)	Module box- Dimensions shall be approximately 172" long, 98" wide and have approximately 72" of head height.		\$98,174.00		\$1,084.78	\$1,890.00	\$1,624.00
33)	Power locks- Shall be installed on all module entry doors. Door shall lock and unlock from both the cab and patient area. A hidden door unlock switch shall be mounted in grill.	\$1,636.00	\$0.00		\$1,489.90	\$375.00	\$351.00
36)	Accessory Fuse Panel-(2) Two 12 volt fuse panel with 6 circuit atc fuse blocks shall be provided in cab area. One shall be battery hot and one shall be ignition hot. Fuse blocks shall have grounding tabs for each.	\$526.00	\$345.00		\$134.24	\$302.00	\$100.00
37)	Entry Door Lighting- Whelen OS series LED red blinking light on the lower outside corner of each entry door.	\$510.00	\$450.00		\$419.76	\$66.00	\$600.00
38)	Module CS Door- Door shall be swing type 32" inches entry door.		\$0.00				\$0.00
39)	Module Entry Door Window glass- Dark Tint		\$0.00		\$136.86		\$0.00
40)	Module Windows-Windows shall slide open with screens		\$0.00		\$339.90		\$223.00
41)	Module Entry Door Panels-All module entry doors shall have stainless steel door panels.		\$1,092.00		\$247.31		\$505.00
42)	Entry Door Grab Handles- Yellow "L" bar grab handles shall be installed.		\$1,278.50			\$250.00	\$248.00
43)	Rear Module Entry Doors- Doors shall have a clear 48" opening.		\$0.00				\$0.00
44)	Module interior wall finish- Finish shall be light gray gloss upper with cobalt lower (swirled), the ceiling- ceiling shall be gloss white. The flooring shall be dark gray rubber diamond plate rolled up each wall approximately 3" and rolled up entire side of the squad bench.		\$250.00		\$822.41	\$1,004.00	\$414.00
45)	Dry Decking- All compartment floors and shelves will have dry decking.	\$1,210.00	\$75.00		\$821.32		\$248.00
46)	Street Side Compartments- Street side shall have three compartments.		\$0.00				\$0.00
47)	Street Side Rear- Street side rear- compartment shall be a minimum height of 60" and a minimum width of 34".		\$0.00			\$150.00	\$357.00
48)	Compartment Doors-All compartment doors shall open past 110 degrees.		\$0.00			\$250.00	\$0.00
49)	Curb Side Compartments- Curbside shall have two compartments not including the battery compartment.		\$0.00			\$303.00	\$0.00
50)	Curb Side Rear Compartment- Back board compartment shall be full height and minimum of 20.5" deep. Compartment inner door panel shall be fully indented to allow for more compartment space.	\$788.00	\$0.00		\$255.48	\$100.00	\$0.00
51)	Compartment Depth-All exterior compartments shall be minimum of 21" deep.		\$0.00				\$0.00
52)	Compartment Floor- All exterior compartments shall be sweep out floor style.		\$0.00			\$175.00	\$0.00
53)	Compartment Lighting- Two (2) clear led 3" round series lights shall be mounted in each exterior compartment.	\$480.00	\$1,850.00		\$157.22	\$250.00	\$570.00
54)	IV Warmer- Smith Works IV warmer plate installed in a patient compartment cabinet.	\$676.00	\$593.75		\$673.78	\$460.00	\$516.00
55)	Suction Unit- Attendant area shall have a suction unit shall with Bemis 800cc canister.	\$312.00	\$0.00			\$62.00	\$0.00
56)	Clock- Digital clock with seconds installed on action area wall.	\$262.00	\$306.25		\$339.23	\$206.00	\$284.00
57)	Patient area lighting- Eight (8), 8" inch LED round series ceiling lights with hi/low control. Curbside lights shall turn on in high mode anytime an entry door is opened.	\$876.00	\$975.00			\$1,352.00	\$0.00
58)	Attendant light- One (1) attendant area fluorescent LED tube light mounted under the cabinet in action area. Light shall be controlled by the display.		\$131.50			\$45.00	\$0.00
59)	Step well light- White OS style led light shall be installed in step area.	\$86.00	\$0.00			\$25.00	\$87.00
60)	Light Timer- The patient compartment lighting shall have a variable 60 minute timer. Timer shall be powered at all times. Timer shall control all street side ceiling lights on high mode.	\$187.00	\$0.00		\$211.21	\$57.00	\$91.00

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62)	Squad Bench Seating- Squad bench seats shall be designed with three (3) seats with full back rest and lap/shoulder safety belts.		\$2,343.00		\$3,189.35	\$636.00	\$0.00
63)	Squad Bench Net- Squad saver net shall be installed forward of squad bench.	\$423.00	\$500.00			\$205.00	\$0.00
64)	CPR Seat-cpr seat shall have a full back rest and lap/shoulder safety belts.		\$781.25		\$1,142.21		\$0.00
65)	Action Area Counter Top-Action area counter top surface shall be made of stainless steel with a welded edge on all four sides to contain fluids.	\$410.00	\$1,002.50		\$759.98	\$100.00	\$116.00
66)	Action area scuff plate-scuff plate- smooth stainless steel plate shall be installed on the entire action area wall.	\$306.00	\$0.00		\$404.06	\$276.00	\$0.00
67)	Action area 12 volt outlets- two (2) 12 volt accessory outlets shall be mounted in action area. Outlets shall be battery hot at all times.		\$0.00		\$447.95	\$48.00	\$0.00
68)	Action area 110 volt outlets- (2) 110 volt accessory outlets shall be mounted in action area.		\$0.00		\$325.06	\$88.00	\$0.00
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81)	Battery Charger- 40 amp charging system shall be installed. Shoreline receptacle shall be mounted on driver's side with a weather proof cover.	\$301.00	\$0.00	\$359.64	\$256.00	\$281.00	
82)	Cameras-Two (2) cameras (color with night vision) shall be supplied. One mounted as a back-up (rear view) camera and one monitoring the patient area. The front display shall act as the monitor for each camera.	\$2,035.00	\$1,375.00	\$2,029.36	\$681.00	\$624.00	
83)	Main Oxygen cylinder mount- Wall mount bracket for a 124 cubic foot cylinder.		\$0.00			\$0.00	
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92)	All E-lighting shall be Whelen and come with clear lenses and chrome bezels. All flash patterns shall be pre-approved.		\$0.00				\$0.00
93)	Front emergency lighting- Front light bar shall include five (5) M7 series - lights. Configuration shall be- Red/Clear, Red/Red, Red/Red, Red/Red and		\$3,707.50		\$1,032.09	\$1,113.00	\$755.00
			\$201.25				\$0.00
94)	Side emergency lighting- side lighting shall include two (2) M7 red/red and one (1) M4 on each side of vehicles module.		\$2,105.00		\$864.88	\$870.00	\$1,306.00
95)	Rear emergency lighting- rear lighting shall include two (2) M7 red/red, one (1) M7 amber/amber, two (2) M6 rear load lights, two (2) M6 red/red. Lights		\$3,018.75		\$1,496.84	\$979.00	\$1,035.00
96)	Rear stop/turn/tail- Stop lights shall be M6 series, turn signals shall be two (2) M6 series (arrow), two (2) M6 reverse light shall be M6 series clear.		\$777.50		\$856.26	\$960.00	\$751.00
97)	Emergency mode-Emergency lights shall flash in primary mode when in reverse.		\$287.50		\$138.85	\$50.00	\$42.00
98)	Paint color (red/white)- apparatus shall be painted red. Module roof shall be painted white. White shall extend to include the module drip rail. Paint code shall be provided.	\$2,290.00	\$7,180.00		\$5,681.13	\$3,500.00	\$3,661.00
99)	Striping/lettering-vehicle shall be completely striped and lettered prior to delivery. Striping scheme is a 1/10/1 z stripe with the 1" stripe being of diamond grade yellow. And "Farmington Hills Paramedic Unit" on both sides		\$5,251.48		\$2,175.00	\$2,175.00	\$2,000.00
100)	Chevrons- diamond grade chevron pattern to cover the entire rear	\$2,063.00	\$2,250.00		inc	\$0.00	\$1,530.00
101)	LIGHT BOX-VULCAN LED LIGHT BOX AND WALL CHARGER SHALL BE SUPPLIED. MOUNTING LOCATION TBD AT PRECONSTRUCTION	\$480.00	\$325.00		\$252.57	\$194.00	\$180.00
102)	THERMAL CAMERA CHARGER-ONE (1) ISG K1000 VEHICLE	\$775.00	\$1,000.00		\$1,534.10	\$1,334.00	\$800.00
103)	SCBA BRACKETS- FOUR (4) 2200 PSI CYLINDER SCBA BRACKETS PER VEHICLE SHALL BE SUPPLIED	\$250.00	\$750.00		\$1,035.28	\$848.00	\$500.00
104)	Stretcher hardware- All floor mounting hardware shall be included.		\$797.25			\$854.00	\$90.00
	<b>TOTAL TYPE III CAB MODIFICATIONS &amp; MODULE</b>	<b>See Alternate Pricing Plan Below</b>	<b>See Alternate Pricing Plan Below</b>	<b>\$137,284.00</b>	<b>\$49,125.04</b>	<b>\$41,608.00</b>	<b>\$151,796.69</b>
		<b>\$151,417.00</b>	<b>\$198,381.00</b>	<b>\$170,804.00</b>	<b>\$187,491.81</b>	<b>\$151,568.00</b>	<b>\$190,671.69</b>
	<b>TYPE III-GRAND TOTAL VEHICLE AS SPECIFIED</b>	<b>\$27,143 for Chassis</b>	<b>Many alternatives which don't add up grand total reflected-includes content discount but not multi-unit discount</b>				
		<b>\$124,933 for Body &amp; Conversion</b>					