



City of Rochester Hills
AGENDA SUMMARY
FINANCIAL ITEMS

1000 Rochester Hills Dr.
Rochester Hills, MI 48309
248.656.4630
www.rochesterhills.org

Legislative File No: 2021-0073

TO: Mayor and City Council Members

FROM: Sean Canto, Fire Chief/Emergency Services Director

DATE: February 22, 2021

SUBJECT: Refurbishment of 2008 Pierce Impel 75' HD Ladder Truck (Ladder 2)

REQUEST:

City Council is requested to authorize a purchase order for the refurbishment of the Fire Department's 2008 Pierce Impel 75' HD Ladder Truck to Halt Fire Inc., 50168 Pontiac Trail, Unit 5, Wixom, Michigan and Pierce Manufacturing, Inc., Weyauwega, Wisconsin in the amount of \$155,026.00 with a 10% project contingency in the amount of \$15,502.60 for a total not-to-exceed amount of \$170,528.60.

REASON FOR PURCHASE:

This apparatus was purchased in 2008 and has significant frame corrosion, however the body, aerial, pump, and transmission are all in good condition. After consultation with the DPS Fleet Manager as well as Pierce it was recommended to replace the frame of the apparatus, this also allows for E-Coat technology, which all of our recently purchased apparatus have. The increased popularity of liquid de-icing agents along with traditional road salts has increased the risk of chassis related corrosion. By completing this work, it is estimated that this vehicle will be serviceable for another 10-12 years. If this work is delayed the corrosion will continue to deteriorate, creating additional issues, which would require total replacement of the apparatus in the next 2-3 years.

Pierce Manufacturing is the single source manufacturer for Pierce Fire Apparatus. Pierce designs, fabricates, and manufactures the chassis, cab and bodies of the apparatus at their Wisconsin location and then distributes them through their dealers throughout the country. It would be very difficult for the City to competitively solicit for these services, as any other firm would not have the experience to perform the needed work, and would be required to obtain all parts from Pierce Manufacturing which would come at greater cost to the City based on markup that any vendor would charge for that. It is recommended that the City authorize Pierce Manufacturing to provide the needed refurbishment services for the City's Ladder truck, as they are the most qualified firm to perform these services as the Single Source Manufacturer and providing the best overall value to the City.

PROCESS:

Vendor Name and Address:

Purchase Order Issued to Local Distributor:

Halt Fire, Inc.
50168 Pontiac Trail, Unit 5
Wixom, MI 48393

Services Performed by:
 Pierce Manufacturing, Inc.
 816 Commercial Avenue
 Weyauwega, WI 54983

Reason for Selection:
 Single Source Manufacturer/Best Value

Method of Purchase:
 Purchase Order

BUDGET:

Fund Name	Department Account No	Account No. Description	Budget Amount	Cost	Remaining Budget
Fire Capital Fund	402.981000	Vehicles	\$180,000.00	\$170,528.60	\$9,471.40

RECOMMENDATION:

It is recommended that City Council authorize a purchase order for the refurbishment of the Fire Department's 2008 Pierce Impel 75' HD Ladder Truck to Halt Fire Inc., 50168 Pontiac Trail, Unit 5, Wixom, Michigan and Pierce Manufacturing, Inc., Weyauwega, Wisconsin in the amount of \$155,026.00 with a 10% project contingency in the amount of \$15,502.60 for a total not-to-exceed amount of \$170,528.60.

APPROVALS:	SIGNATURE	DATE
Department Review		
Department Director		
Budget Content: Chief Financial Officer		
Purchasing Process: Supervisor of Procurement		
Mayor		
Deputy Clerk		

Contract Reviewed by City Attorney Yes N/A