



City of Rochester Hills  
AGENDA SUMMARY  
FINANCIAL ITEMS

1000 Rochester Hills Dr.  
Rochester Hills, MI 48309  
248.656.4630  
[www.rochesterhills.org](http://www.rochesterhills.org)

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Legislative File No: 2020-0546

**TO:** Mayor and City Council Members

**FROM:** Allan Schneck, PE, Director Department of Public Services

**DATE:** December 14, 2020

**SUBJECT:** Two (2) Hooklift Trucks and Chassis

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**REQUEST:**

City Council is requested to authorize the purchase of two (2) Tandem Axle Dump Truck Chassis in the amount of \$102,581.00 to Wolverine Freightliner-Eastside, Inc., Mount Clemens, Michigan and the purchase of two (2) tandem axle hooklift trucks equipped with various snow and ice control systems to Truck and Trailer Specialties, Dutton, Michigan for a not-to-exceed amount of \$483,326.00. The combined purchase of the two (2) truck chassis and two (2) hooklift body systems will provide two (2) complete tandem axle hooklift trucks equipped with various snow and ice control systems for a total not-to-exceed purchase price of \$585,907.00.

**REASON FOR PURCHASE:**

The City, acting as Lead Agency on behalf of themselves, City of Auburn Hills, City of Farmington Hills, City of Livonia, City of Madison Heights, City of Troy, and Charter Township of Bloomfield issued a Request for Proposal for the purchase of Single/Tandem Axle Dump Truck(s), parts, and related services. The proposal was developed with the intent of procuring Single/Tandem Axle Dump Trucks for snow and ice removal services meeting all of the entities specifications, and to create a contract that would offer a comprehensive list of chassis, truck equipment, parts and related services for Single/Tandem Axle Dump Trucks. The intent of this RFP is to create a comprehensive cooperative contract for entities of the MITN purchasing cooperative group to utilize, and aggregate volumes of the agencies (this last contract resulted in over 200 purchased from it by agencies across the state) to generate best value offers from Single/Tandem Axle Chassis Vendors and Truck Equipment Vendors. Request for Proposals were solicited using the MITN system and five (5) proposal responses were received (1 response-truck blades, 1 response-truck equipment, 3 responses-truck chassis).

Proposals were evaluated by the City of Rochester Hills Fleet personnel, as well as representatives from participating communities. From the proposal review process it was unanimously recommended that award be made to Wolverine Freightliner for the chassis portion of the contract and Truck and Trailer Specialties for the truck equipment portion of the contract. Both firms were supported as providing the best value, a quality product, ability to deliver timely, support the aggregated quantities that will be procured from the contract, ongoing training program, and offering the most comprehensive options to meet all of the entities needs, as well as other entities that will utilize this contract for the purchase of their equipment.

At their September 14, 2020 meeting City Council authorized the approval of this contract/purchase which established this agreement as a long-term cooperative contract. By partnering with multiple entities the City received the most competitive pricing available as well as a comprehensive equipment offering in the

market, which allows us to make purchases from it over the contract term, such as this one. As part of this contract, the City was able to secure pricing that includes discounted chassis, equipment, parts pricing for multiple years, and a complete selection of chassis, and engine offerings for the vehicle to ensure this cooperative contract continues to be beneficial, and provides a solution to meet agencies needs across the MITN cooperative group, as well as the state.

Truck and Trailer Specialties represents the Monroe line of snow and ice removal equipment and 75% of their business is related to the building of large snow and ice removal truck equipment for municipal agencies within the State of Michigan, Truck and Trailer Specialties has the infrastructure and staff to support this contract and the amount of trucks that will be ordered.

These dump trucks are used on a daily basis by the DPS Roads Division for snow plowing and de-icing major and local roads, road fill and grading, road repairs, ditch cleaning, and by the water and sewer divisions for water and sewer main breaks and repairs.

The two new trucks will replace 39-271 and 39-272. These trucks are fully depreciated and due for replacement. Operating costs have begun to increase and negatively affect Fleet's operating budget. It is recommended that they be replaced before any additional significant repair costs and unviability due to down time occur. All the trucks will be disposed of through public surplus auction.

The trucks recommended for purchase came in over that of the costs that were budgeted. The programmed replacements and budgeted amounts were proposed to replace in-kind trucks the City currently utilizes but industry advancements have introduced a more versatile truck, a hook-lift model. By pursuing these purchases, the trucks and their utilization can be maximized and used year around. The investment in hooklift trucks will provide opportunity for the trucks to perform duties more efficiently by using skids that are suited for specific tasks, and provide long term cost savings. Skids for dump bodies, winter operations, and a 2350 gallon tank for anti-icing, dust control, and dirt road maintenance can be swapped quickly, and universally between trucks. Skids that are still in good shape can be kept and reused on future trucks when the chassis are due for replacement.

**PROCESS:**

**Vendor Name and Address:**

Wolverine Freightliner-Eastside  
107 South Groesbeck Hwy  
Mt. Clemens, MI 48043

**Truck and Trailer Specialties**

6726 Hanna Lake  
Dutton, MI 49316

**Reason for Selection:**

Best Value

**Method of Purchase:**

Purchase Order

**BUDGET:**

Funding is included in the FY 2021 Adopted Budget.

If approved by City Council, a 2021 1<sup>st</sup> Quarter Budget Amendment will be forthcoming to increase the expense and draw from Fleet Retained Earnings.

Fund Name	Department Account No	Account No. Description	Budget Amount	Cost	Remaining Budget
Fleet	661.981000	Vehicles - 39-271	\$245,590	\$292,953.50	(\$47,363.50)
Fleet	661.981000	Vehicles - 39-272	\$245,590	\$292,953.50	(\$47,363.50)
		<b>Total</b>	<b>\$491,180</b>	<b>\$585,907.00</b>	<b>(\$94,727.00)</b>

**RECOMMENDATION:**

It is recommended that City Council authorize the purchase of two (2) Tandem Axle Dump Truck Chassis in the amount of \$102,581.00 to Wolverine Freightliner-Eastside, Inc., Mount Clemens, Michigan and the purchase of two (2) tandem axle hooklift trucks equipped with various snow and ice control systems to Truck and Trailer Specialties, Dutton, Michigan for a not-to-exceed amount of \$483,326.00. The combined purchase of the two (2) truck chassis and two (2) hooklift body systems will provide two (2) complete tandem axle hooklift trucks equipped with various snow and ice control systems for a total not-to-exceed purchase price of \$585,907.00.

APPROVALS:	SIGNATURE	DATE
Department Review		
Department Director		
Budget Content: Chief Financial Officer		
Purchasing Process: Supervisor of Procurement		
Mayor		
Deputy Clerk		

Contract Reviewed by City Attorney       Yes       N/A











